Florida CVISN Team Meeting Minutes
September 27, 2012 – Thursday, 1:30 pm to 3:30 pm

MINUTES

Participants:

Paul Clark	*FDOT*	Clay Packard	*Atkins*
Richard Easley	*E-Squared Engineering*	Tisha Keller	*FTA*
Sharon Easley	*E-Squared Engineering*	Tim Rutherford	*DACS*
Jim Gregg	*FMCSA*	Desi Tatilian	*HSMV*
Paul Grimes	*FDOT*	Jerry Scott	*MCSAW*
David Helton	*HSMV*	Don Skinner	*FDOT*
Lynn McElroy	*DOR*		

Paul Clark welcomed everyone to the meeting and asked attendees to introduce themselves to the group.

Paul announced that Florida's FY2012 CVISN grant application was successful and Florida has been awarded $1,000,000 under this grant. He is hoping that he can get budget authorization for the projects in this grant by 4/1/2013 but at the latest by 7/2012.

PROJECT UPDATES

Pre-Clearance at Motor Carrier Compliance Weigh Stations

Sharon Easley reported for Keith Westphal on the PrePass activity report for the past two months. The entire report is included in the appendices.
July 2012: 459,015 bypasses, 123,383 pull-ins with 96% uptime
August 2012: 458,436 bypasses, 139,364 pull-ins with 95% uptime

Pre-Clearance at Department of Agriculture Sites

Major Tim Rutherford reported on applications to join AgPass. The statistics for August 2012 are shown below.

30 applications received in August 2012
23 approved
7 denied

3,254 Total applications approved
1,157 Total applications denied
345 (Total various status such as previously processed, withdrawn, returned for signature, discarded)
4,756 Total Applications Received Since Inception of Program (June 2002)

Tim reported that at the new station on I-75 southbound the loops for PrePass were down due to paving on I-75. This should be finished in the next few weeks.

Complete DACS AgPass bypass activity statistics are included in the appendix.

Permitting System Enhancements Project

Bryan Hubbard was not able to attend the meeting so no report is presented.

Automated Permitting System Utilization

Ronnie Martin provided the following report on permit utilization through third quarter 2012.

2012 PERMIT ACTIVITY (APASS)			
Month	**Total Permits Issued**	**APASS Total**	**% APASS**
01-2012	8,347	5,232	62.7%
02-2012	7,701	5,053	65.6%
03-2012	8,665	4,905	56.6%
04-2012	6,486	4,026	62.1%
05-2012	6,350	4,168	65.6%
06-2012	6,380	3,996	62.6%
07-2012	6,417	3,946	61.5%
08-2012	7,622	4,494	59.0%
09-2012	6,869	4,149	60.4%
10-2012			
11-2012			
12-2012			0.0%
TOTALS	64,837	39,969	61.6%

Dept. of Revenue BOL Program

Lynn McElroy reported that she has been promoted to a new position where she now manages 200 direct reports. The first thing she did in this new position was to meet with her direct reports and to stress the importance of the CVISN program. She also noted that DOR is implementing Bills of Lading (BOL) on race horses. The reason for this is that if the animal is not being used for breeding purposes the sale is taxable. This distinction will be noted on the BOL. Current statistics for BOL collections are included in the appendix.

Electronic Credentialing (IFTA[1], IRP[2]) System Usage Stats

David Helton reported HSMV is taking soft steps to encourage usage of the electronic credentialing system. For the next set of mailings for IFTA renewals they will provide options for this process of mailing it in or renewing online. The option of renewing at the counter is no longer printed on the insert. He noted that the smaller companies may take the option of having a service process their transactions; they are willing to pay the fee for this service (vs. the large carriers). David also reported that the usage of the electronic credentialing system is still increasing. The report is included in the appendix.

Port-of-Entry Study (POE)

Richard Easley reported on the draft document that is now complete. He provided an overview of the preliminary findings.

Don Skinner asked where the revenues go. For citations these funds go to the Transportation Trust Fund; for the Oversize/Overweight citations this goes to the Maintenance Department.

Paul Clark reported that at the Commercial Vehicle Review Board about 20 to 30% of the appeals are cases where they are not apportioned for Florida but don't know it. The cost for a ten-day trip permit is $30 for the permit fee plus $30 for the wire transfer fee.

The group discussed that it might increase compliance if the offenders know they could pay a small fee to be legal versus the chance of getting a very large fine.

[1] International Fuel Tax Agreement
[2] International Registration Plan

Paul noted the goal is to make a decision of go or no-go to changing to a POE state and if the decision is to change to begin preparing the wording packet for the 2014 legislative session with a 1/1/2015 effective date. David Helton agreed that the most realistic effective date would be 1/1/2015. David also noted he would also like to get input from HSVM FHP/CVE on the change and implementation. Tisha asked who sets the fee and if the state could limit the amount of the fee.

Container Number Database (CNDB)

Clay Packard reported the draft Concept of Operations (ConOps) was sent out and he received a lot of good comments. These have been incorporated into the document and it has been delivered to Paul Clark. The system requirements are being developed based on the final ConOps document. They have also started work on the system design document and they are making good progress.

CVE LPR System Update/PRISM Project

Clay reported that the project group decided that this would not require a GUI to be installed on users' PCs but rather it will be a central system. The interface will be via a website, the system will send out an email when there is an LPR of interest detected, or if a vehicle on the PRISM Target file is detected. Data and system resources for this project will also be hosted by Paul Clark/FDOT on the CNDB server.

LPR System Hosting (O&M) Update

Paul Clark reported that this system has been moved to the CVISN server at the TERL. A mirror of the data base will remain at the Northwood center so enforcement will have access to this information.

TRUCKING INDUSTRY UPDATE

Tisha Keller reported they are working on the Florida Freight Mobility Trade Plan. Mary Lou Rajchel is working on legislative issues for the next session. Florida Trucking Association (FTA) held their Driver appreciation and also voluntary inspections at the Flagler (I-75 NB & SB) stations.

Tisha also reported they are working on a quick start guide to trucking for those that are new to the industry. This would provide information on where to get permits for example; all of the needed information in one place for the user to access.

CVISN GRANT FUNDING

Paul Clark reported that the FY2013 CVISN grant for $1,000,000 is now available. Florida is planning to submit one or two large projects rather than several small projects since there are currently so many projects that are underway under previously awarded grants. Paul wants to get all of these finished up before Florida starts on additional projects of this size.

With no further items for discussion, the meeting was adjourned at 3:05 pm.

NEXT CVISN MEETING

The next meeting will be Tuesday, December 11, 2012, 2:30 to 4:30pm at:
FMCSA Office
545 John Knox Rd., Room 102
Tallahassee, FL 32303
Teleconference: 1-877-336-1280, Password: 4891343#

Retirement celebration for Jim Gregg to follow at Ray's Steel City Restaurant, with dinner to follow at 5:50 pm at Ray's.

PrePass Month At A Glance

July, 2012

National Statistics

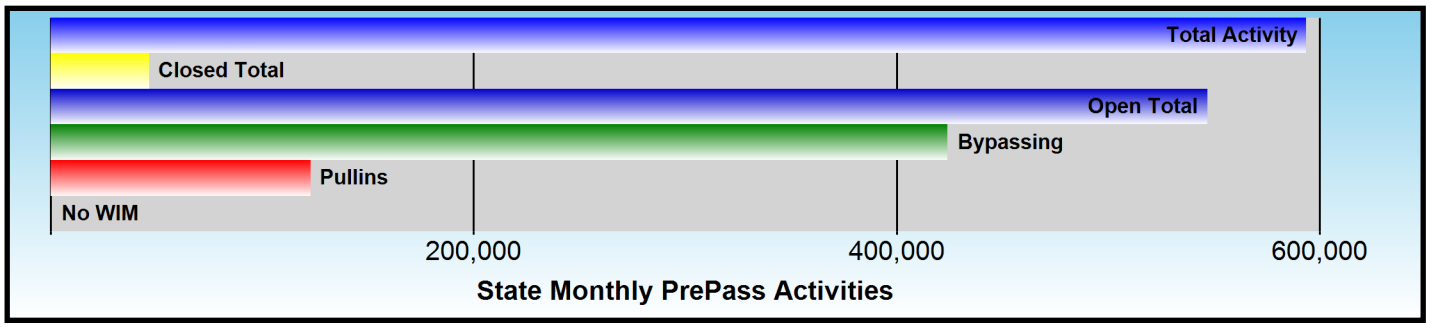
Total States Participating:	31	**July Bypasses / % to Open:**	4,129,356	71.6%
National Vehicles Enrolled:	431,097	**July Pullins / % to Open:**	1,636,617	28.4%
Unique DOT's Enrolled:	33,812	**July Closed / % to Activity:**	4,892,156	45.9%

PrePass State Partnering
Butch Lawson (931) 723-0275

Florida

State Statistics

Open to Total Activity Ratio:	92.0%	**Bypass to Open Ratio:**	78.0%
Vehicles Eligible to Bypass:	381,619	**Pullin to Open Ratio:**	22.0%
Unique DOT's Enrolled:	27,133	**Closed to Total Activity Ratio:**	8.0%
No WIM to Open Ratio:	0.0%		



Site Specific Data

Site	WIM Y/N	No WIM *	Pullins	Bypasses	Open Total	Closed Total	Total Activity	Open %
Ellaville EB	No	0	9,017	14,475	23,492	913	24,405	96.3%
Ellaville WB	No	0	9,524	14,580	24,104	1,321	25,425	94.8%
Flagler NB	No	0	3,078	23,031	26,109	570	26,679	97.9%
Flagler SB	No	0	5,767	30,474	36,241	2,784	39,025	92.9%
Martin County NB	No	0	3,505	15,346	18,851	111	18,962	99.4%
Pensacola EB	No	0	4,594	19,160	23,754	541	24,295	97.8%
Pensacola WB	No	0	5,053	18,048	23,101	759	23,860	96.8%
Plant City EB	No	0	5,087	24,705	29,792	2,642	32,434	91.9%
Plant City WB	No	0	4,624	25,458	30,082	3,033	33,115	90.8%
Punta Gorda NB	No	0	1,411	10,233	11,644	421	12,065	96.5%
Punta Gorda SB	No	0	1,463	10,976	12,439	323	12,762	97.5%
Sneads EB	No	0	6,129	20,080	26,209	868	27,077	96.8%
Sneads WB	No	0	2,851	20,639	23,490	671	24,161	97.2%
White Springs NB	No	0	14,854	30,461	45,315	5,644	50,959	88.9%
White Springs SB	No	0	15,542	33,002	48,544	2,610	51,154	94.9%
Wildwood NB	No	0	2,478	8,807	11,285	7,490	18,775	60.1%
Wildwood SB	No	0	16,469	35,297	51,766	13,382	65,148	79.5%
Yulee NB	No	0	6,949	33,243	40,192	1,660	41,852	96.0%
Yulee SB	No	0	4,620	35,938	40,558	931	41,489	97.8%
Total		**0**	**123,015**	**423,953**	**546,968**	**46,674**	**593,642**	**92.0%**

*** No WIM is included in Pullins.**

PrePass Month At A Glance

August, 2012

National Statistics

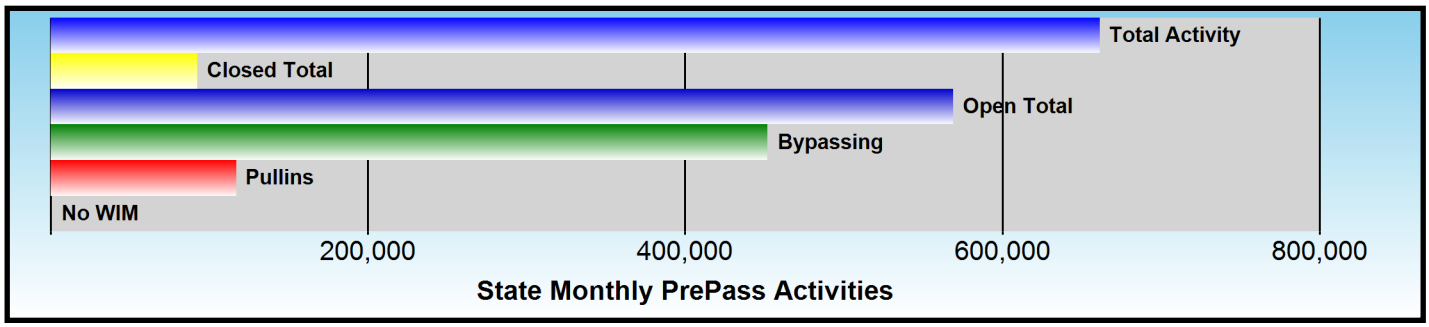
Total States Participating:	31	**August Bypasses / % to Open:**	4,489,071	70.4%
National Vehicles Enrolled:	432,062	**August Pullins / % to Open:**	1,887,110	29.6%
Unique DOT's Enrolled:	33,768	**August Closed / % to Activity:**	4,990,451	43.9%

PrePass State Partnering
Butch Lawson (931) 723-0275

Florida

State Statistics

Open to Total Activity Ratio:	86.0%	**Bypass to Open Ratio:**	79.0%
Vehicles Eligible to Bypass:	385,560	**Pullin to Open Ratio:**	21.0%
Unique DOT's Enrolled:	27,459	**Closed to Total Activity Ratio:**	14.0%
No WIM to Open Ratio:	0.0%		



Site Specific Data

Site	WIM Y/N	No WIM *	Pullins	Bypasses	Open Total	Closed Total	Total Activity	Open %
Ellaville EB	No	0	7,590	16,756	24,346	639	24,985	97.4%
Ellaville WB	No	0	6,985	18,322	25,307	1,175	26,482	95.6%
Flagler NB	No	0	1,663	12,173	13,836	269	14,105	98.1%
Flagler SB	No	0	5,088	35,570	40,658	410	41,068	99.0%
Martin County NB	No	0	3,684	16,083	19,767	1,362	21,129	93.6%
Pensacola EB	No	0	3,299	22,326	25,625	545	26,170	97.9%
Pensacola WB	No	0	5,331	18,937	24,268	646	24,914	97.4%
Plant City EB	No	0	5,454	22,328	27,782	6,858	34,640	80.2%
Plant City WB	No	0	5,326	26,906	32,232	2,669	34,901	92.4%
Punta Gorda NB	No	0	1,966	9,856	11,822	34	11,856	99.7%
Punta Gorda SB	No	0	1,693	9,630	11,323	189	11,512	98.4%
Sneads EB	No	0	5,551	21,598	27,149	813	27,962	97.1%
Sneads WB	No	0	2,995	21,064	24,059	744	24,803	97.0%
White Springs NB	No	0	17,516	37,615	55,131	1,490	56,621	97.4%
White Springs SB	No	0	17,725	36,999	54,724	559	55,283	99.0%
Wildwood NB	No	0	14,312	51,260	65,572	1,846	67,418	97.3%
Wildwood SB	No	0	0	0	0	68,888	68,888	0.0%
Yulee NB	No	0	5,847	37,110	42,957	1,457	44,414	96.7%
Yulee SB	No	0	5,041	37,376	42,417	2,041	44,458	95.4%
Total		**0**	**117,066**	**451,909**	**568,975**	**92,634**	**661,609**	**86.0%**

*** No WIM is included in Pullins.**

PrePass Month At A Glance

August, 2012

National Statistics

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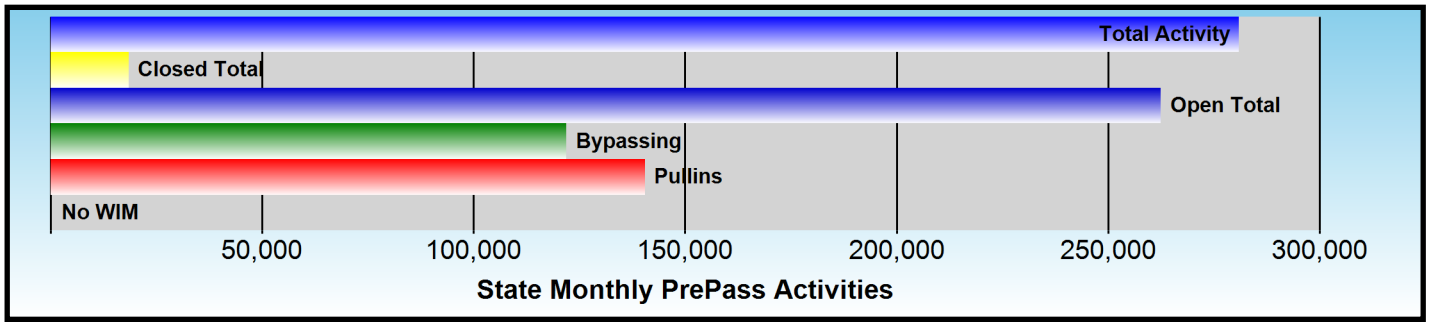
National Vehicles Enrolled:	432,062	**August Pullins / % to Open:**	1,887,110	29.6%
Unique DOT's Enrolled:	33,768	**August Closed / % to Activity:**	4,990,451	43.9%

PrePass State Partnering
Butch Lawson (931) 723-0275

Florida Agriculture

State Statistics

Open to Total Activity Ratio:	93.0%	**Bypass to Open Ratio:**	46.0%
Vehicles Eligible to Bypass:	135,864	**Pullin to Open Ratio:**	54.0%
Unique DOT's Enrolled:	27,459	**Closed to Total Activity Ratio:**	7.0%
No WIM to Open Ratio:	0.0%		



Site Specific Data

Site	WIM Y/N	No WIM *	Pullins	Bypasses	Open Total	Closed Total	Total Activity	Open %
Ag Live Oak 6A WB	No	0	16,171	10,427	26,598	0	26,598	100.0%
Ag Live Oak 6B EB	No	0	18,130	10,662	28,792	0	28,792	100.0%
Ag Pensacola EB	No	0	14,380	9,964	24,344	379	24,723	98.5%
Ag White Spring 9A NB	No	0	23,358	22,104	45,462	8,964	54,426	83.5%
Ag White Spring 9B SB	No	0	26,490	26,194	52,684	3,705	56,389	93.4%
Ag Yulee 16a NB	No	0	20,262	20,423	40,685	4,416	45,101	90.2%
Ag Yulee 16a SB	No	0	21,762	22,095	43,857	988	44,845	97.8%
Total		**0**	**140,553**	**121,869**	**262,422**	**18,452**	**280,874**	**93.0%**

*** No WIM is included in Pullins.**

CONFIDENTIAL STATEMENT: HELP Inc. proprietary and confidential information.

PrePass Month At A Glance

July, 2012

National Statistics

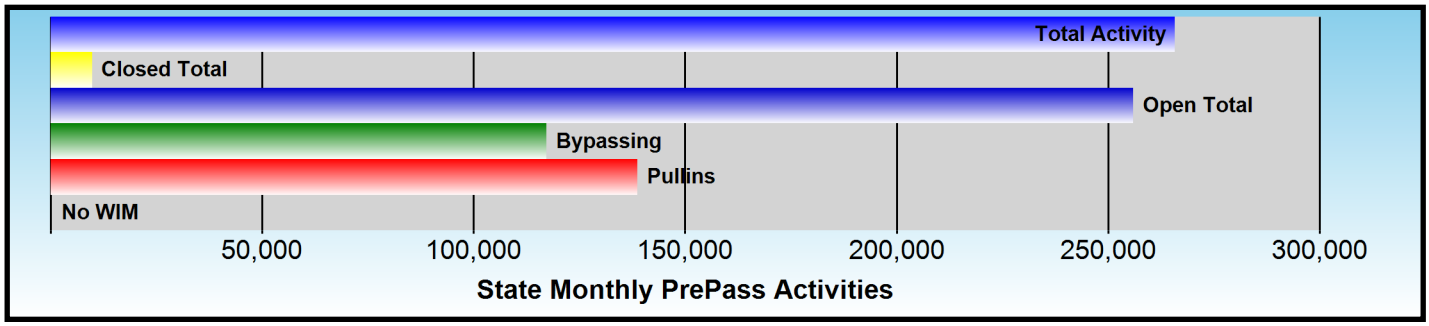
Total States Participating:	31	**July Bypasses / % to Open:**	4,129,356	71.6%
National Vehicles Enrolled:	431,097	**July Pullins / % to Open:**	1,636,617	28.4%
Unique DOT's Enrolled:	33,812	**July Closed / % to Activity:**	4,892,156	45.9%

PrePass State Partnering
Butch Lawson (931) 723-0275

Florida Agriculture

State Statistics

Open to Total Activity Ratio:	96.0%	**Bypass to Open Ratio:**	46.0%
Vehicles Eligible to Bypass:	134,829	**Pullin to Open Ratio:**	54.0%
Unique DOT's Enrolled:	27,133	**Closed to Total Activity Ratio:**	4.0%
No WIM to Open Ratio:	0.0%		



Site Specific Data

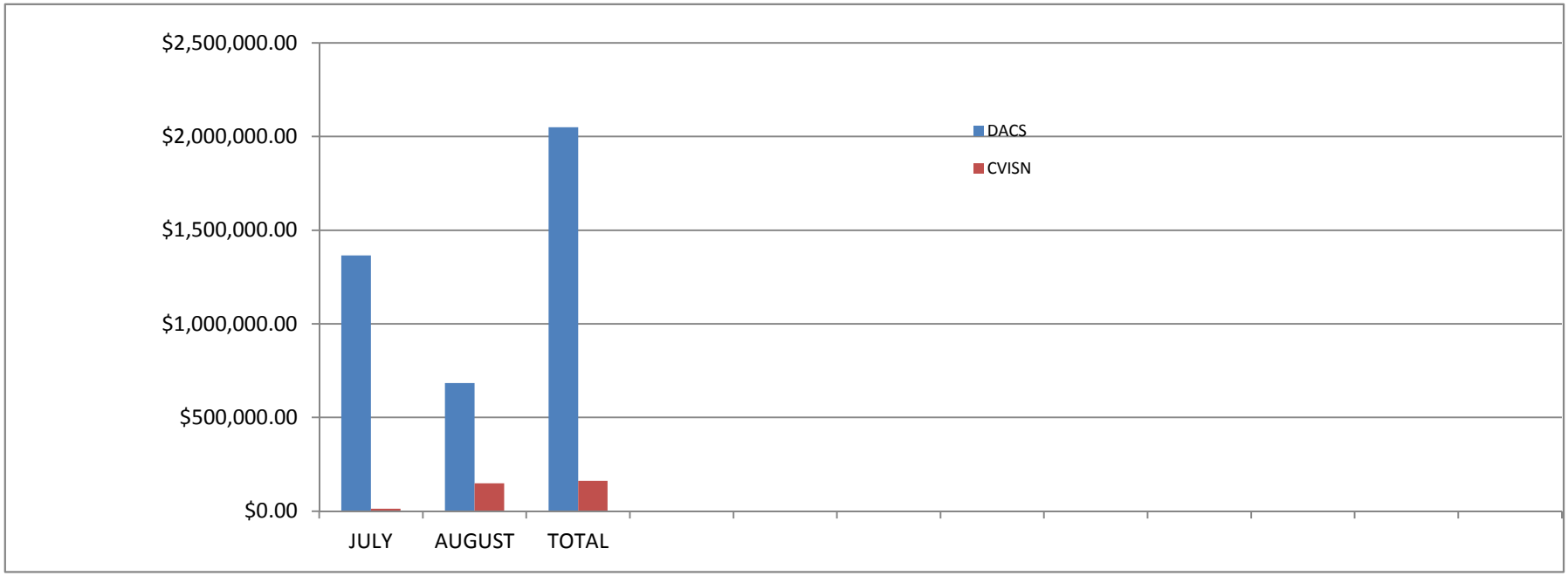
Site	WIM Y/N	No WIM *	Pullins	Bypasses	Open Total	Closed Total	Total Activity	Open %
Ag Live Oak 6A WB	No	0	15,355	9,940	25,295	0	25,295	100.0%
Ag Live Oak 6B EB	No	0	17,776	9,893	27,669	0	27,669	100.0%
Ag Pensacola EB	No	0	15,566	10,836	26,402	455	26,857	98.3%
Ag White Spring 9A NB	No	0	22,464	20,179	42,643	5,043	47,686	89.4%
Ag White Spring 9B SB	No	0	25,890	24,318	50,208	1,629	51,837	96.9%
Ag Yulee 16a NB	No	0	21,247	21,122	42,369	2,029	44,398	95.4%
Ag Yulee 16a SB	No	0	20,465	20,886	41,351	660	42,011	98.4%
Total		**0**	**138,763**	**117,174**	**255,937**	**9,816**	**265,753**	**96.0%**

*** No WIM is included in Pullins.**

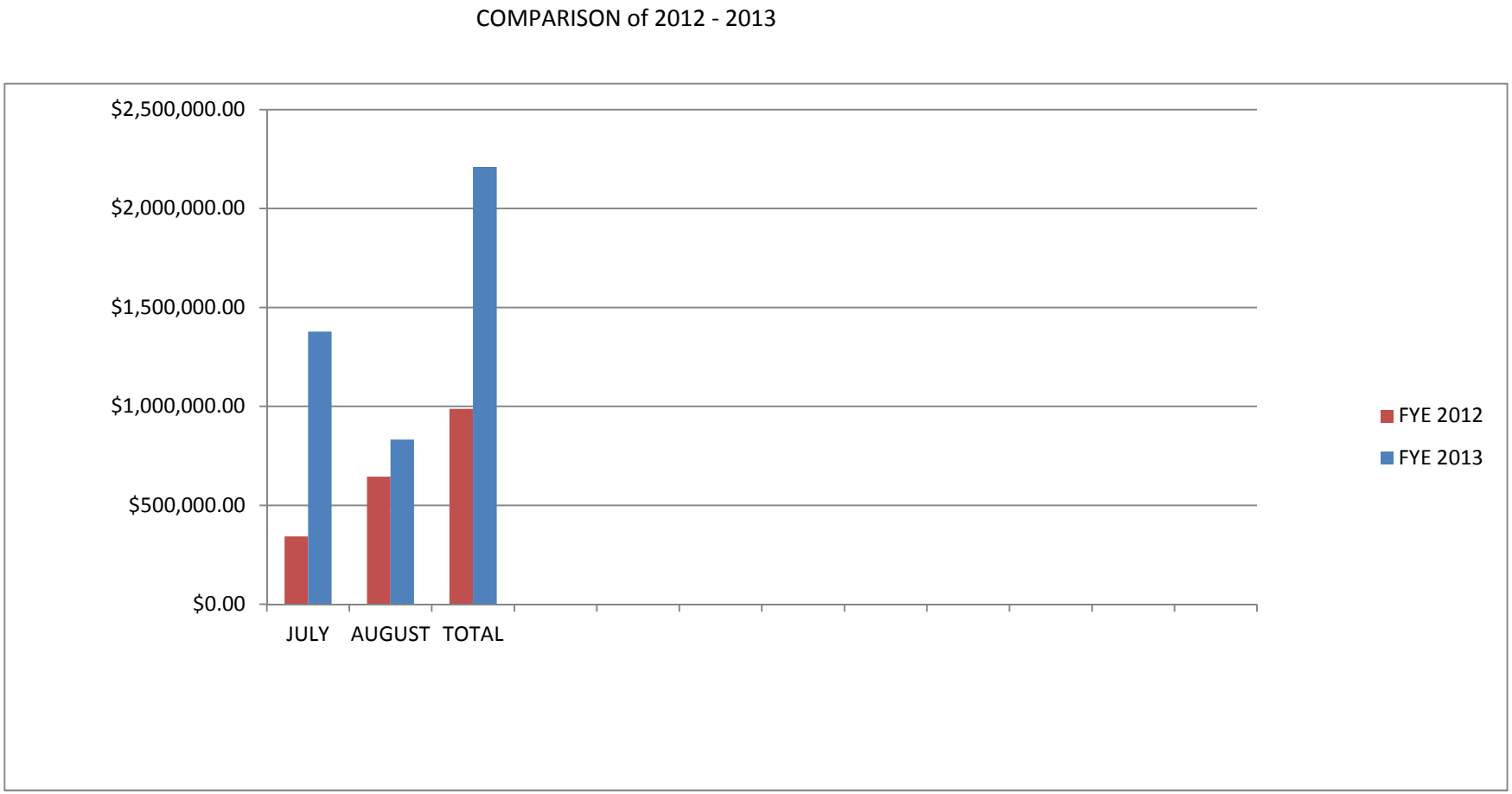
CONFIDENTIAL STATEMENT: HELP Inc. proprietary and confidential information.

	JULY	AUGUST	TOTAL
DACS	$1,365,664.96	$683,691.40	$2,049,356.36
CVISN	$12,742.56	$148,593.04	$161,335.60
	$1,378,407.52	$832,284.44	$2,210,691.96

DACS/CVISN 2012 - 2013



	JULY	AUGUST	TOTAL
FYE 2012	$342,791.47	$644,854.74	$987,646.21
FYE 2013	$1,378,407.52	$832,284.44	$2,210,691.96



Total Number of IFTA Decals from 01/01/2008 thru 08/31/2012													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year End
	2012	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**
Legacy + CVISN	7,062	3,064	1,704	1,115	1,079	858	777	808					16,467
CVISN	1,233	323	201	199	139	89	92	141					2,417
CVISN %	17.460%	10.542%	11.796%	17.848%	12.882%	10.373%	11.840%	17.450%					14.678%
	2011	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**
Legacy + CVISN	5,089	3,015	2,485	1,001	1,051	935	870	760	865	8,010	9,211	12,378	45,670
CVISN	856	434	178	142	114	62	28	107	143	1,347	1,260	1,407	6,078
CVISN %	16.821%	14.395%	7.163%	14.186%	10.847%	6.631%	3.218%	14.079%	16.532%	16.816%	7.310%	8.797%	7.514%
	2010	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**
Legacy + CVISN	5,541	3,151	2,059	1,662	1,184	1,006	1,600	976	4,602	11,195	9,648	9,122	51,746
CVISN	122	104	145	105	179	44	21	115	135	1,206	752	987	3,915
CVISN %	2.202%	3.301%	7.042%	6.318%	15.118%	4.374%	1.313%	11.783%	2.934%	10.773%	7.794%	10.820%	7.566%
	2009	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**
Legacy + CVISN	4,875	2,512	3,189	1,032	827	868	1,100	782	4,107	12,402	8,872	7,680	48,246
CVISN	63	44	31	27	83	23	77	16	320	336	476	207	1,703
CVISN %	1.292%	1.752%	0.972%	2.616%	10.036%	2.650%	7.000%	2.046%	7.792%	2.709%	5.365%	5.365%	3.530%
	2008	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**
Legacy + CVISN	5,701	3,752	2,470	1,279	1,184	1,014	1,095	3,730	1,2034	7,549	6,470	8,710	54,988
CVISN	49	16	29	22	2	19	4	39	99	79	84	145	588
CVISN%	0.859%	0.426%	1.174%	1.720%	0.253%	1.874%	0.365%	1.046%	0.823%	1.046%	1.298%	1.665%	1.069%

From 2008 – Present: Legacy + CVISN = 217,117; CVISN = 14,701; CVISN Percentage = 6.771%

Total Number of IFTA Tax Returns from 01/01/2008 thru 08/31/2012													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year End
	2012	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**
Legacy + CVISN	3,414	7,510	2,362	4,047	6,788	1,634	4,442	5,126					35,323
CVISN	791	272	272	840	272	270	912	151					3,780
CVISN %	23.169%	3.622%	11.516%	20.756%	4.007%	16.524%	20.531%	2.946%					10.701%
	2011	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**
Legacy + CVISN	2,602	7,299	2,490	3,689	6,146	1,544	3,859	6,092	1,682	3,906	5,747	1,631	46,687
CVISN	624	166	158	532	192	95	552	150	122	666	134	139	3,530
CVISN %	23.982%	2.274%	6.345%	14.421%	3.124%	6.153%	14.304%	2.462%	7.253%	17.051%	2.332%	8.517%	7.561%
	2010	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**
Legacy + CVISN	3,020	6,501	2,461	4,091	5,966	1,640	3,471	5,739	1,440	3,798	5,606	1,480	45,213
CVISN	336	69	80	428	47	84	367	126	90	443	125	117	2,312
CVISN %	11.126%	1.061%	3.251%	10.462%	0.788%	5.122%	10.573%	2.196%	6.250%	11.664%	2.230%	7.905%	5.114%
	2009	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**
Legacy + CVISN	3,271	6,271	1,868	3,468	5,565	1,573	4,145	4,834	1,260	3,715	5,244	1,655	42,869
CVISN	177	29	27	218	28	27	240	18	41	292	76	47	1,220

CVISN %	5.411%	0.462%	1.445%	6.286%	0.503%	1.716%	5.790%	0.372%	3.254%	7.860%	1.449%	2.840%	2.846%
	2008	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**
Legacy + CVISN	3,154	6,613	2,013	3,901	5,398	1,704	3,728	4,906	1,539	4,322	5,204	1,975	44,457
CVISN	139	17	24	157	15	23	157	18	16	173	10	26	774
CVISN%	4.375%	0.257%	1.192%	4.025%	0.278%	1.350%	4.211%	0.367%	1.040%	4.003%	0.192%	1.316%	1.741%

From 2008 – Present: Legacy + CVISN = 214,549; CVISN =11,616; CVISN Percentage = 5.414%

Total Number of IFTA Tax Returns Refund from 01/01/2008 thru 08/31/2012													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year End
	2012	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**
Legacy + CVISN	46	5	3	47	5	4	52	1					163
CVISN	46	5	2	47	4	1	52	1					158
CVISN %	100%	100%	66.667%	100%	80%	25%	100%	100%					96.933%
	2011	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**
Legacy + CVISN	38	1	2	26	9	4	41	12	8	52	0	1	194
CVISN	38	1	2	26	9	1	40	4	4	51	0	1	177
CVISN %	100%	100%	100%	100%	100%	25%	97.561%	44.444%	50.000%	98.077%	0%	100%	91.237%
	2010	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**
Legacy + CVISN	24	1	3	27	2	3	30	2	1	34	1	5	133
CVISN	23	1	2	23	0	3	30	2	1	34	1	3	121
CVISN %	95.833%	100%	66.667%	77.778%	0%	100%	100%	100%	100%	100%	100%	60.000%	90.977%
	2009	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**
Legacy + CVISN	23	1	3	18	0	1	15	1	3	18	5	1	89
CVISN	23	1	3	18	0	1	15	1	2	18	2	1	85
CVISN %	100%	100%	100%	100%	0.000%	100%	100%	100%	66.667%	100%	40.000%	100%	95.506%
	2008	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**
Legacy + CVISN	19	1	1	22	1	4	20	0	3	20	2	0	93
CVISN	17	0	1	21	1	4	20	0	3	19	1	0	87
CVISN%	89.474%	0.000%	100%	95.455%	100%	100%	100%	0.000%	100%	95.000%	50.000%	0.000%	93.548%

From 2008 – Present: Legacy + CVISN = 672; CVISN = 628; CVISN Percentage =93.524%

Total Number of IRP Supplements paid thru the web from 01/01/2008 thru 08/31/2012													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year End
	2012	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**
Legacy + CVISN	1,864	2,096	2,136	2,022	2,197	2,058	1,880	2,058					16,311
CVISN	125	134	133	143	177	168	152	174					1,206
CVISN %	6.706%	6.393%	6.227%	7.072%	8.056%	8.163%	8.085%	8.455%					7.394%
	2011	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**
Legacy + CVISN	1,535	2,001	2,108	1,960	2,010	2,141	1,827	1,986	2,065	2,614	1,667	881	22,795
CVISN	49	44	83	61	75	93	79	100	108	132	56	78	958

CVISN %	3.192%	2.199%	3.937%	3.112%	3.731%	4.344%	4.324%	5.035%	5.230%	5.050%	3.359%	8.854%	4.203%
	2010	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**
Legacy + CVISN	1,419	1,640	1,993	1,964	1,880	2,094	1,921	1,838	1,885	2,091	1,348	894	20,967
CVISN	8	19	17	29	42	45	48	39	43	36	16	22	364
CVISN %	0.564%	1.159%	0.853%	1.477%	2.234%	2.149%	2.499%	2.122%	2.281%	1.722%	1.187%	2.461%	1.736%
	2009	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**
Legacy + CVISN	1,734	1,741	1,996	1,869	1,679	2,029	1,739	1,723	1,683	1,874	1,165	929	20,161
CVISN	4	6	7	11	8	12	15	21	15	22	10	13	144
CVISN %	0.231%	0.345%	0.351%	0.589%	0.476%	0.591%	0.863%	1.219%	0.891%	1.174%	0.858%	1.399%	0.714%
	2008	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**
Legacy + CVISN	1,857	1,893	1,810	1,971	1,855	1,887	1,991	1,789	1,921	2,283	1,071	1,058	21,386
CVISN	0	0	2	1	1	2	2	2	4	3	2	3	22
CVISN%	0.000%	0.000%	0.110%	0.051%	0.054%	0.106%	0.100%	0.112%	0.208%	0.131%	0.187%	0.284%	0.103%

From 2008 – Present: Legacy + CVISN = 101,620 CVISN = 2,694; CVISN Percentage = 2.651%

Total Number of IRP Registrations paid thru the web from 01/01/2008 thru 08/31/2012													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year End
	2012	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**
Legacy + CVISN	4,717	3,378	3,797	4,016	4,304	4,721	5,126	5,561					35,620
CVISN	422	262	362	285	463	553	249	607					3,203
CVISN %	8.946%	7.756%	9.534%	7.097%	10.757%	11.714%	4.858%	10.915%					8.992%
	2011	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**
Legacy + CVISN	4,609	3,023	3,934	3,742	4,217	6,247	3,244	4,835	5,013	5,305	2,446	1,640	48,255
CVISN	154	74	135	111	180	387	182	235	468	271	130	341	2,668
CVISN %	3.341%	2.448%	3.432%	2.966%	4.268%	6.195%	5.610%	4.860%	9.336%	5.108%	5.315%	20.793%	5.529%
	2010	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**
Legacy + CVISN	4,206	2,885	3,347	3,997	3,518	5,915	3,389	4,921	4,058	4,091	1,664	1,253	43,244
CVISN	14	42	91	84	104	90	195	74	82	67	24	66	933
CVISN %	0.333%	1.456%	2.719%	2.102%	2.956%	1.522%	5.754%	1.504%	2.021%	1.638%	1.442%	5.267%	2.158%
	2009	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**
Legacy + CVISN	3,793	2,976	4,593	3,966	2,701	4,942	5,029	4,501	4,201	3,410	1,550	1,612	43,274
CVISN	23	8	17	26	12	19	27	52	31	70	27	22	334
CVISN %	0.606%	0.269%	0.370%	0.656%	0.444%	0.384%	0.537%	1.155%	0.738%	2.053%	1.742%	1.365%	0.772%
	2008	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**
Legacy + CVISN	4,196	3,479	3,692	4,608	3,637	6,313	3,981	4,724	5,153	6,369	1,750	2,501	50,403
CVISN	0	0	3	1	1	2	2	2	4	13	2	7	37
CVISN%	0.000%	0.000%	0.081%	0.022%	0.027%	0.032%	0.050%	0.042%	0.078%	0.204%	0.114%	0.280%	0.073%

From 2008 – Present: Legacy + CVISN = 220,796; CVISN = 7,175; CVISN Percentage = 3.250%

Total Number of IRP Supplements Billed thru the web from 01/01/2008 thru 08/31/2012													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year End
	2012	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**
Legacy + CVISN	2,203	2,320	2,336	2,139	2,382	2,157	2,082	2,173					17,792
CVISN	176	163	217	190	208	138	133	198					1,423
CVISN %	7.989%	7.026%	9.289 %	8.883%	8.732%	6.398%	6.388%	9.112%					7.998%
	2011	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**
Legacy + CVISN	1,995	2,234	2,362	2,239	2,194	2,460	2,086	2,290	2,272	2,487	1,416	1,237	25,272
CVISN	116	136	157	148	135	128	157	171	140	167	67	64	1,586
CVISN %	5.815%	6.088%	6.647%	6.610%	6.153%	5.203%	7.526%	7.467%	6.162%	6.715%	4.732%	5.174%	6.278%
	2010	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**
Legacy + CVISN	1,810	1,808	2,351	2,283	2,090	2,414	2,205	2,181	2,089	2,117	1,341	1,076	23,765
CVISN	59	80	116	198	170	163	163	192	221	205	92	66	1,725
CVISN %	3.260%	4.425%	4.934%	8.673%	8.134%	6.752%	7.392%	8.803%	10.579%	9.684%	6.861%	6.134%	7.259%
	2009	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**
Legacy + CVISN	2,011	1,943	2,278	2,018	2,009	2,345	1,900	2,031	1,763	1,894	1,394	1,164	22,750
CVISN	29	37	44	36	39	59	41	84	56	52	32	38	547
CVISN %	1.442%	1.904%	1.932%	1.784%	1.941%	2.516%	2.158%	4.136%	3.176%	2.746%	2.296%	3.265%	2.404%
	2008	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**
Legacy + CVISN	2,108	1,993	2,051	2,021	2,025	2,128	2,284	2,099	2,116	2,183	1,291	1,331	23,630
CVISN	3	7	24	15	20	24	19	36	29	13	17	31	238
CVISN%	0.142%	0.351%	1.170%	0.742%	0.988%	1.128%	0.832%	1.715%	1.371%	0.596%	1.317%	2.329%	1.007%

From 2008 – Present: Legacy + CVISN = 113,209; CVISN = 5,519; CVISN Percentage = 4.875%

Total Number of IRP Registrations billed thru the web from 01/01/2008 thru 08/31/2012													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year End
	2012	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**
Legacy + CVISN	5,218	4,275	4,610	4,041	4,981	5,590	4,801	4,805					38,321
CVISN	557	271	622	735	631	395	330	961					4,502
CVISN %	10.675%	6.339%	13.492%	18.189%	12.668%	7.066%	6.874%	20.000%					11.748%
	2011	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**
Legacy + CVISN	4,198	3,368	5,128	4,305	3,762	6,089	4,936	5,302	4,354	4,460	2,295	2,431	50,628
CVISN	373	222	368	238	344	341	351	846	426	388	127	104	4,128
CVISN %	8.885%	6.591%	7.176%	5.528%	9.144%	5.600%	7.111%	15.956%	9.784%	8.700%	5.534%	4.278%	8.154%
	2010	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**
Legacy + CVISN	3,977	3,060	4,838	4,231	3,891	5,619	4,957	4,257	4,315	3,498	1,910	2,588	47,139
CVISN	113	236	302	324	397	421	474	768	552	326	129	317	4,359
CVISN %	2.841%	7.712%	6.242%	7.658%	10.203%	7.492%	9.562%	18.041%	12.793%	9.320%	6.754%	12.258%	9.247%
	2009	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**
Legacy + CVISN	3,644	4,036	4,498	4,058	4,174	6,115	4,581	4,118	3,637	3,049	2,283	2,655	46,848
CVISN	72	140	66	130	73	125	90	506	378	103	92	75	1,850

CVISN %	1.976%	3.469%	1.467%	3.204%	1.749%	2.044%	1.965%	12.288%	10.393%	3.378%	4.030%	2.825%	3.949%
	2008	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**
Legacy + CVISN	4,241	3,874	4,134	4,578	3,819	6,359	5,323	4,715	6,527	4,141	2,458	3,077	53,246
CVISN	5	7	28	38	40	52	29	106	65	44	27	98	539
CVISN%	0.118%	0.181%	0.677%	0.830%	1.047%	0.818%	0.545%	2.248%	0.996%	1.063%	1.098%	3.185%	1.012%

From 2008 – Present: Legacy + CVISN = 236,182; CVISN =15,378; CVISN Percentage = 6.511%

Total Number of IRP Registrations per month per supplement type entered thru the web from 01/01/2008 thru 08/31/2012													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year End
	2012	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**
Add Juris	16	11	219	32	68	22	21	37					426
Add Veh	36	31	75	39	49	27	30	39					326
Dup C. C.	0	0	2	0	1	1	0	1					4
Renewal	484	221	290	652	497	332	268	870					3,614
Transfer	21	8	36	12	16	13	11	14					131
	2011	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**
Add Juris	20	11	8	30	8	12	25	29	22	33	5	1	204
Add Veh	19	19	37	31	23	62	39	53	36	31	39	11	400
Dup C. C.	0	2	1	0	4	0	0	3	0	1	3	1	15
Renewal	333	185	318	169	299	252	276	753	354	318	66	73	3,396
Transfer	1	5	4	8	10	15	11	8	14	5	14	18	113
	2010	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**
Add Juris	2	18	9	32	50	28	57	29	23	20	14	30	312
Add Veh	15	14	53	58	48	32	92	50	45	18	50	20	495
Dup C. C.	1	0	0	2	4	2	1	3	2	4	6	2	27
Renewal	90	201	233	169	256	349	287	678	474	273	45	256	3,311
Transfer	5	3	7	63	39	10	37	8	8	11	14	9	214
	2009	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**
Add Juris	8	4	8	6	7	17	3	32	59	42	14	12	212
Add Veh	4	0	13	2	11	5	5	14	10	12	4	9	89
Dup C. C.	0	2	3	2	2	1	1	1	2	1	11	3	29
Renewal	58	132	39	119	50	100	80	458	304	41	59	47	1,487
Transfer	2	2	3	1	3	2	1	1	3	7	4	4	33
	2008	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**
Add Juris	0	0	0	0	0	0	0	0	0	0	1	2	3
Add Veh	0	1	1	2	3	4	4	8	2	6	0	7	38
Dup C. C.	1	0	0	0	1	0	0	0	0	0	0	0	2
Renewal	4	6	27	36	36	48	25	98	63	35	25	89	492
Transfer	0	0	0	0	0	0	0	0	0	3	1	0	4

	IRP: ~~Original and~~ Renewal Transactions														
Reg Yr	**2009**			**2010**			**2011**			**2012**			**2013**		
	Legacy & CVISN	CVISN	CVISN %	Legacy & CVISN	CVISN	CVISN %	Legacy & CVISN	CVISN	CVISN %	Legacy & CVISN	CVISN	CVISN %	Legacy & CVISN	CVISN	CVISN %
	10,994	145	1.319%	10,924	345	3.158%	10,875	1,126	10.354%	11,118	1,057	9.507%	8,363	932	11.144%
	IRP: Total Transactions														
Reg Yr	**2009**			**2010**			**2011**			**2012**			**2013**		
	Legacy & CVISN	CVISN	CVISN %	Legacy & CVISN	CVISN	CVISN %	Legacy & CVISN	CVISN	CVISN %	Legacy & CVISN	CVISN	CVISN %	Legacy & CVISN	CVISN	CVISN %
	20,747	229	1.104%	20,295	615	3.080%	21,555	1,679	7.779%	22,110	1,581	7.151%	13,296	1,126	8.469%
	IFTA Transactions														
	Tax Returns			Decals Ordered											
	Legacy & CVISN	CVISN	CVISN %	Legacy & CVISN	CVISN	CVISN %									
	214,524	11,619	5.416%	217,117	14,701	6.771%									

Total Number of CVISN Accounts													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Created in Year
	2012	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**	**2012**
New per Month	356	313	295	256	345	281	300	279					
Running total	9,742	10,055	10,350	10,606	10,951	11,232	11,532	11,811					2,425
	2011	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**	**2011**
New per Month	295	278	388	177	114	170	194	208	309	233	204	234	
Running total	6,877	7,155	7,543	7,720	7,834	8,004	8,198	8,406	8,715	8,948	9,152	9,386	2,804
	2010	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**	**2010**
New per Month	77	153	273	382	202	205	234	256	304	347	346	364	
Running total	3,516	3,669	3,942	4,324	4,526	4,731	4,965	5,221	5,525	5,872	6,218	6,582	3,143
	2009	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**	**2009**
New per Month	69	75	65	88	81	426	149	119	129	125	95	169	
Running total	1,918	1,993	2,058	2,146	2,227	2,653	2,802	2,921	3,050	3,175	3,270	3,439	1,590
	2008	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**	**2008**
New per Month	39	266	30	37	25	35	35	52	112	165	72	64	
Running total	956	1,222	1,252	1,289	1,314	1,349	1,384	1,436	1,548	1,713	1,785	1,849	932
	2007	**2007**	**2007**	**2007**	**2007**	**2007**	**2007**	**2007**	**2007**	**2007**	**2007**	**2007**	**2007**
New per Month	12	10	11	251	224	26	34	30	63	45	56	87	
Running total	80	90	101	352	576	602	636	666	729	774	830	917	849
	2006	**2006**	**2006**	**2006**	**2006**	**2006**	**2006**	**2006**	**2006**	**2006**	**2006**	**2006**	**2006**
New per Month	0	0	0	0	0	0	0	0	17	35	11	5	
Running total	0	0	0	0	0	0	0	0	17	52	63	68	68