

 INTERNATIONAL
Institute for Learning, Inc.



FDOT 2008 Design Conference
Session 54

"PM-103 Principles of Project Success"

Tom Sauerbrun, PMP
 Senior Consultant
 International Institute for Learning, Inc.

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 **Agenda**

1. A quick review of PM-102
2. Constants in a Project; Change, Risk, and Conflict
3. Discussion on "Communications"
4. Discussion on "Leadership"
5. Salt River Project review
6. Session Closeout



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 **Review of PM-102**

What are the two types of scope?
If we wanted to validate the project scope what would be used as a source of information?
If we wanted to validate the product scope, what would be used as a source of information?
Are phases project or product related?
What determines the number of phases on a project?
What determines the number of process on a project?

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 **Project Constants**

As we introduced in PM-101 all projects; big or small, public or private have three constants:

-  Change,
-  Risk, and
-  Conflict



How often does change occur on your projects?
Who has the responsibility to determine the risk threshold for a project?
Remember - conflict is good, healthy, and desirable

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 Leadership in Action - The Salt River Project

Managing FDOT projects requires:

-  Identifying requirements
-  Establishing clear and achievable objectives
-  Balancing the competing demands for quality, scope, time, and cost
-  Adapting to stakeholders, obtaining and maintaining their buy-in



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 Project Stakeholders

Let's take a look a practical application of how important stakeholders and stakeholder relations are to the success of a project.



Roll the movie...

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 **Open Discussion**

-  In your opinion, what was the key to success for the Salt River Project?
-  Who provided the overall project leadership?
-  How was “buy-in” of all stakeholders obtained?
-  Can you identify the internal and external stakeholders?
-  How much of this can be applied to your project?



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 **In Closing**

If there are any questions regarding the presentation,
please contact:

Tom Sauerbrun, PMP – Senior Consultant
International Institute for Learning, Inc.

E-mail – Tom.Sauerbrun@iil.com



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