

**State of Florida  
Department of Transportation**



INVITATION TO BID  
**INDUSTRIAL VEGETATION MANAGEMENT PRODUCTS**  
**FOR HIGHWAY RIGHTS OF WAY**

**ITB-DOT-16/17-9013-SJ**

**EFFECTIVE DATES**  
September 28, 2016 – September 27, 2018

**VENDORS**

Winfield Solutions – CR8050  
Crop Production Services, Inc. – CR8051  
CWC Chemical, Inc. – CR8052  
Red River Specialties, Inc. – CR8053

## BID SHEET (Page 1 of 7)

BID #: ITB-DOT-16/17-9013-SJ

FOB: STATEWIDE

BID TITLE: Industrial Vegetation Management Products for Highway Rights of Way

DMS COMMODITY NUMBER 10191500

ITEM NO.	DESCRIPTION HERBICIDES	CONTAINER UNIT SIZE (CASE SIZE)	PRICE	VENDOR
1.	Roundup Custom –NO SUBSTITUTIONS	2.5 GAL	A) \$37.45	Crop Production
		30 GAL	B) \$443.40	Crop Production
		Case (2 X 2.5 GAL)	C) \$74.90	Crop Production
2.	Roundup Pro Max - NO SUBSTITUTIONS	1.67 GAL	A) \$41.75	Red River Specialties
		30 GAL	B) \$23.20	CWC Chemical
		120 GAL	C) \$3,000.00	Red River Specialties
		Case (2 X 1.67 GAL)	D) \$83.50	Red River Specialties
3.	Roundup Quick Pro Dry- NO SUBSTITUTIONS	6.8 lb jugs	A) \$50.32	Crop Production
		23.25 lb boxes	B)	No Award
		5 X 1.5 oz packs	C) \$7.57	Winfield Solutions
4.	Monsanto Roundup Pro Concentrate - NO SUBSTITUTIONS	2-1/2 gal. Jugs	A) \$36.70	Crop Production
		30 gal containers	B) \$425.40	Crop Production
		120 GAL	C) \$1,830.00	Red River Specialties
5.	Dow Rodeo - NO SUBSTITUTIONS	2.5 GAL	A) \$44.35	Red River Specialties
		30 GAL	B) \$532.20	Red River Specialties
		Case (2 X 2.5 GAL)	C) \$88.70	Red River Specialties
6.	Bauer Finale - NO SUBSTITUTIONS	2.5 GAL	A) \$137.50	Winfield Solutions
		30 GAL	B) \$	No Award
7.	Dupont Velpar L - NO SUBSTITUTIONS	2.5 GAL	A) \$181.25	Red River Specialties
		15 GAL	B) \$1,080.00	Crop Production
		Case (2 X 2.5 GAL)	C) \$362.50	Red River Specialties
8.	Dupont Velpar ULW NO SUBSTITUTIONS -	50 LB		No Award
9.	Syngenta Reward - NO SUBSTITUTIONS	2.5 GAL	\$197.50	Crop Production
10.	Dow Garlon 3A - NO SUBSTITUTIONS	2.5 GAL	A) \$113.00	Crop Production
		15 GAL SVR	B) \$678.00	Crop Production
		30 GAL	C) \$1,356.00	Crop Production

**\*PLEASE NOTE IF CONTAINER SIZE BID IS DIFFERENT THAN REQUESTED.**

## BID SHEET (Page 2 of 7)

DMS COMMODITY NUMBER 10191500

ITEM NO.	DESCRIPTION HERBICIDES	CONTAINER UNIT SIZE (CASE SIZE)	PRICE	VENDOR
11.	Dow Garlon 4 - NO SUBSTITUTIONS	2.5 GAL	A) \$127.25	Crop Production
		15 GAL SVR	B) \$ 766.50	Crop Production
		30 GAL	C) \$1,533.00	Crop Production
12.	Dupont Krenite - NO SUBSTITUTIONS	2.5 GAL	A) \$161.75	Crop Production
		15 GAL	B) \$937.50	Red River Specialties
13.	Novartis Vanquish - NO SUBSTITUTIONS	2.5 GAL	\$133.50	Crop Production
14.	Nufarm Solution - NO SUBSTITUTIONS	19 oz	\$5.88	Red River Specialties
15.	Nufarm Veteran 720 - NO SUBSTITUTIONS	2.5 GAL	A) \$59.10	Crop Production
		30 GAL	B)	No Award
16.	Dow Pathfinder II - NO SUBSTITUTIONS	2.5 GAL <sup>T</sup>	\$90.00	Crop Production
17.	Hi-Dep IVM - NO SUBSTITUTIONS	2.5 GAL	\$60.25	Crop Production
18.	Dow Milestone VM - NO SUBSTITUTIONS	1 QT	A) \$79.38	Red River Specialties
		2.5 GAL	B) \$781.25	Winfield Solutions
19.	GlyphoMate - NO SUBSTITUTIONS	1 GAL	A) \$26.45	CWC Chemical
		2.5 GAL	B) \$23.95	CWC Chemical
20.	Liquid Pre-emergent Herbicide For Grass and Broadleaf Weed Control on Highway Rights of Way. (Labeled For Use Around Ornamentals, Landscaped Areas And in Turf)  <b>MFG &amp; Brand Name:</b>	2.5 GAL	\$2,662.40	Winfield Solutions
21.	Syngenta, Fusilade II	Quart (8 quarts per case)	\$60.00	Winfield Solutions

**PLEASE NOTE IF CONTAINER SIZE BID IS DIFFERENT THAN REQUESTED.**

## BID SHEET (Page 3 of 7)

DMS COMMODITY NUMBER 10191500

ITEM NO.	DESCRIPTION HERBICIDES	CONTAINER UNIT SIZE (CASE SIZE)	PRICE	VENDOR
22.	BASF, Stalker	Quart (4 quarts per case)	A)	No Award
		30 GAL	B)	No Award
23.	BASF, Plateau	1 GAL	A) \$107.96	Crop Production
		Case (4 X 1 GAL)	B) \$331.24	Winfield Solutions
		2.5 GAL	C) \$105.00	CWC Chemical
		30 GAL	D) \$3,360.00	Red River Specialties
		Case (2 X 2.5 GAL)	E) \$525.00	CWC Chemical
24.	BASF Arsenal Powerline	1 QT	A)	No Award
		2.5 GAL	B) \$131.20	Crop Production
		15 GAL	C) \$787.20	Crop Production
		Case (2 X 2.5 GAL)	D) \$262.40	Crop Production
25.	NuFarm Vanquish	2.5 GAL	A) \$133.90	Crop Production
		30 GAL	B) \$56.90	CWC Chemical
		Case (2 X 2.5 GAL)	C) \$267.80	Crop Production
26.	Dow Vista XRT	2.5 GAL	A) \$406.00	Crop Production
		30 GAL	B) \$5,137.80	Red River Specialties
		Case (2 X 2.5 GAL)	C) \$812.00	Crop Production
27.	BASF Overdrive	7.5 lb	\$243.30	Winfield Solutions
28.	BASF Journey	2.5 GAL	A)	No Award
		30 GAL	B)	No Award

**PLEASE NOTE IF CONTAINER SIZE BID IS DIFFERENT THAN REQUESTED.**

## BID SHEET (Page 4 of 7)

DMS COMMODITY NUMBER 10191500

ITEM NO.	DESCRIPTION HERBICIDES	CONTAINER UNIT SIZE (CASE SIZE)	PRICE	VENDOR
29.	Dupont t Escort XP	16 oz	A) \$38.40	Crop Production
		Case (8 X 16 oz)	B) \$307.20	Crop Production
		64 oz	C)	No Award
		Case (2 X 64 oz)	D)	No Award
30.	Dow Transline	½ GAL	A) \$69.70	Crop Production
		Case (4 X ½ GAL)	B) \$278.80	Crop Production
		2.5 GAL	C) \$341.00	Crop Production
		Case (2 X 2.5 GAL)	D) \$682.00	Crop Production
		30 GAL	E)	No Award
31.	BASF Habitat	1 QT	A)	No Award
		2.5 GAL	B) \$119.75	Crop Production
		15 GAL	C) \$67.40	CWC Chemical
32.	BASF Clearcast	1 GAL	A) \$258.16	Red River Specialties
		30 GAL	B)	No Award
33.	Renovate	1 QT	\$55.00	Winfield Solutions
34.	Reward	1 GAL	A) \$91.15	Winfield Solutions
		2.5 GAL	B) \$105.95	Crop Production
		Case (2 X 2.5 GAL)	C) \$211.90	Crop Production
		Case (4 X 1 GAL)	D) \$364.60	Winfield Solutions
		30 GAL	E)	No Award
35.	Stingray Aquatic	QT	\$147.20	Crop Production

**PLEASE NOTE IF CONTAINER SIZE BID IS DIFFERENT THAN REQUESTED.**

## BID SHEET (Page 5 of 7)

DMS COMMODITY NUMBER 10191500

ITEM NO.	DESCRIPTION ADJUVANTS	CONTAINER UNIT SIZE (CASE SIZE)	PRICE	VENDOR
36.	Nu-Film-Ir	2 ½ GAL  (5 gallons per case)	A) \$33.00  B) \$165.00	CWC Chemical  CWC Chemical
37.	Drift Retardant: Nonionic: 30% Polyvinyl Polymer <b>MFG &amp; Brand Name:</b> <b>LPI – Reign LC</b>	QT	\$8.14	Crop Production
38.	Drift Retardant: Nonionic: Polyvinyl Polymer <b>MFG &amp; Brand Name:</b> <b>Red River Specialties – RRSI 1% Solution</b>	2.5 GAL	\$13.75	Red River Specialties
39.	Drift Retardant: 1% Polyvinyl Polymer MFG & Brand Name <u>Corral Poly</u> NO SUBSTITUTIONS	QT	\$27.00	Winfield Solutions
40.	Anti-Foam: 30% Organosilicon Defoamer/Antifoam <b>MFG &amp; Brand Name:</b> <b>LPI - Unfoamer</b>	QT	\$9.00	Crop Production
41.	Spray Pattern Indicator: (Blue Color) <b>MFG &amp; Brand Name:</b> <b>BASF, HiLight Blub</b>	4 X 1 GAL	\$39.60	CWC Chemical
42.	Adjuvant for Basal Application of Brush Control Herbicides: 100% Blend of Hydrocarbon Oils Plus Penetrants <b>MFG &amp; Brand Name:</b> <b>LPI – Bark Oil</b>	15 GAL Drum (short Filled To 11.25 GAL)	\$120.60	Crop Production
43.	Nonionic Oil Silicon Based Surfactant: Minimum 99% Siloxane Blend <b>MFG &amp; Brand Name:</b> <b>Red River Specialties – Elite Marvel</b>	GAL	\$70.00	Red River Specialties
44	Nonionic Oil Concentrate/Masking Agent of 100% D-Limonene, Parafin Oil and Emulsifiers <b>MFG &amp; Brand Name:</b> <b>Brewer – Cide Kick</b>	2.5 GAL	\$39.75	Crop Production
45.	Nonionic Nonsilicon Based Surfactant: Minum 90% Components' Effective As A Surfactant <b>MFG &amp; Brand Name:</b> <b>Brewer – 90-10</b>	2.5 GAL	\$19.70	Crop Production

**PLEASE NOTE IF CONTAINER SIZE BID IS DIFFERENT THAN REQUESTED**

## BID SHEET (Page 6 of 7)

DMS COMMODITY NUMBER 10191500

ITEM NO.	DESCRIPTION ADJUVANTS	CONTAINER UNIT SIZE (CASE SIZE)	PRICE	VENDOR
46.	Biosorb <b>MFG &amp; Brand Name:</b>	2.5GAL	A)	No Award
		30 GAL	B)	No Award
47.	Helena Kammo – NO SUBSTITUTIONS	2.5GAL	A)	No Award
		30 GAL	B)	No Award

**PLEASE NOTE IF CONTAINER SIZE BID IS DIFFERENT THAN REQUESTED**

**BIDS WITHOUT LABELS AND MATERIAL SAFETY DATA SHEETS WILL BE REJECTED**

If listed container sizes are unavailable, the bidder shall indicate and bid closest available size.

The bidder shall indicate manufacturer, brand name and container size for items 38 through 46 if bidding other than specified, except where NO SUBSTITUTIONS are noted.

Labels shall be submitted with bid for items 21, 38 through 46.

## BID SHEET (Page 7 of 7)

**DELIVERY:** Delivery will be made within \_\_\_\_\_ days after receipt of Purchase Order.

Is this product available with recycled content? \_\_Yes \_\_No

If yes, please send information separate from this Invitation to Bid (See Recycled Material Special Condition for more information).

**RENEWAL:** see Introduction Section #7.

THE UNIT PRICE(S) WILL APPLY TO THE INITIAL TERM AND ANY RENEWAL PERIODS.

**MFMP Transaction Fee:**

All payment(s) to the vendor resulting from this competitive solicitation **WILL** be subject to the MFMP Transaction Fee in accordance with the attached Form PUR 1000 General Contract Condition #14. However, all vendors should be aware, that effective July 1, 2016 through June 30, 2017, in accordance with House Bill 5003 Sec.73, the Transaction Fee will be seven-tenths of one percent (0.7%) of the payment issued. The Transaction Fees imposed shall be based upon the date of issuance of the payment.

**NOTE:** In submitting a response, the bidder acknowledges they have read and agree to the solicitation terms and conditions and their submission is made in conformance with those terms and conditions.

**ACKNOWLEDGEMENT:** I certify that I have read and agree to abide by all terms and conditions of this solicitation and that I am authorized to sign for the bidder. I certify that the response submitted is made in conformance with all requirements of the solicitation.

Bidder: \_\_\_\_\_ FEID# \_\_\_\_\_

Address: \_\_\_\_\_ City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Printed/Typed: \_\_\_\_\_ Title: \_\_\_\_\_

**ORDERING INSTRUCTIONS**

Bid Number: ITB-DOT-16/17-9013-SJ

TITLE: Industrial Vegetation Management Products for Highway Rights of Way

NOTE: ALL ORDERS SHOULD BE DIRECTED TO:

FEDERAL EMPLOYER IDENTIFICATION NUMBER (FEID): F26-0748410-001

VENDOR: Winfield Solutions

ADDRESS: 2601 W. Orange Blossom Trail

CITY, STATE, ZIP: Apopka, FL 32712

TELEPHONE: (407) 670-4094

TOLL FREE NO.: \_\_\_\_\_ FAX NO.: (651) 234-8576

DELIVERY: DELIVERY WILL BE MADE WITHIN 5 DAYS AFTER RECEIPT OF PURCHASE ORDER.

PRODUCT INFORMATION: DIRECT QUESTIONS TO:

NAME & TITLE: Dharmen Setaram, Florida AVM Sales

ADDRESS: 2601 W. Orange Blossom Trail

CITY, STATE, ZIP: Apopka, FL 32712

TELEPHONE: (407) 670-4094

TOLL FREE NO.: \_\_\_\_\_ FAX NO.: (651) 234-8576

INTERNET E-MAIL ADDRESS: [dsetaram@landolakes.com](mailto:dsetaram@landolakes.com)

INTERNET WEBSITE URL: winfield.com

Will you accept the State of Florida Purchasing Card (VISA)? X Yes \_\_\_\_\_ No

**ORDERING INSTRUCTIONS**

Bid Number: ITB-DOT-16/17-9013-SJ

TITLE: Industrial Vegetation Management Products for Highway Rights of Way

NOTE: ALL ORDERS SHOULD BE DIRECTED TO:

FEDERAL EMPLOYER IDENTIFICATION NUMBER (FEID): F04-3769161-003

VENDOR: Crop Production Services, Inc.

ADDRESS: 2100 Moores Lane

CITY, STATE, ZIP: Mulberry, Florida 33860

TELEPHONE: (386) 623-0754

TOLL FREE NO.: \_\_\_\_\_ FAX NO.: (321) 226-0213

DELIVERY: DELIVERY WILL BE MADE WITHIN 5 DAYS AFTER RECEIPT OF PURCHASE ORDER.

PRODUCT INFORMATION: DIRECT QUESTIONS TO:

NAME & TITLE: Jeremy Miller

ADDRESS: 2100 Moores Lane

CITY, STATE, ZIP: Mulberry, Florida 33860

TELEPHONE: (386) 623-0754

TOLL FREE NO.: \_\_\_\_\_ FAX NO.: (321) 226-0213

INTERNET E-MAIL ADDRESS: [jeremy.miller@cpsagu.com](mailto:jeremy.miller@cpsagu.com)

INTERNET WEBSITE URL: [www.cropproductionservices.com](http://www.cropproductionservices.com)

Will you accept the State of Florida Purchasing Card (VISA)?  Yes  No

**ORDERING INSTRUCTIONS**

Bid Number: ITB-DOT-16/17-9013-SJ

TITLE: Industrial Vegetation Management Products for Highway Rights of Way

NOTE: ALL ORDERS SHOULD BE DIRECTED TO:

FEDERAL EMPLOYER IDENTIFICATION NUMBER (FEID): F54-1286614-001

VENDOR: CWC Chemical, Inc.

ADDRESS: 214 Simmons Drive

CITY, STATE, ZIP: Cloverdale, VA 24077

TELEPHONE: (540) 992-5766

TOLL FREE NO.: (800) 380-9903 FAX NO.: (540) 992-5601

DELIVERY: DELIVERY WILL BE MADE WITHIN 5 DAYS AFTER RECEIPT OF PURCHASE ORDER.

PRODUCT INFORMATION: DIRECT QUESTIONS TO:

NAME & TITLE: Bo O'Neal

ADDRESS: 9 South Warwick Road

CITY, STATE, ZIP: Greenville, SC 29617

TELEPHONE: (770) 331-9204

TOLL FREE NO.: (800) FAX NO.: /

INTERNET E-MAIL ADDRESS: [boneal@mindspring.com](mailto:boneal@mindspring.com)

INTERNET WEBSITE URL: [cwc-chemical.com](http://cwc-chemical.com)

Will you accept the State of Florida Purchasing Card (VISA)?  Yes  No

**ORDERING INSTRUCTIONS**

Bid Number: ITB-DOT-16/17-9013-SJ

TITLE: Industrial Vegetation Management Products for Highway Rights of Way

NOTE: ALL ORDERS SHOULD BE DIRECTED TO:

FEDERAL EMPLOYER IDENTIFICATION NUMBER (FEID): F72-1115450-002

VENDOR: Red River Specialties, Inc.

ADDRESS: 884 US Highway 280 East

CITY, STATE, ZIP: Americus, GA 31709

TELEPHONE: (229) 924-5363

TOLL FREE NO.: (800) 256-3344 FAX NO.: (229) 924-3336

DELIVERY: DELIVERY WILL BE MADE WITHIN 5-7 DAYS AFTER RECEIPT OF PURCHASE ORDER.

PRODUCT INFORMATION: DIRECT QUESTIONS TO:

NAME & TITLE: Bo Ewing – Area Sales Manager

ADDRESS: 884 US Highway 280 East

CITY, STATE, ZIP: Americus, GA 31709

TELEPHONE: (229) 942-2336

TOLL FREE NO.: (800) 256-3344 FAX NO.: (229) 924-3336

INTERNET E-MAIL ADDRESS: [bo.ewing@rrsi.com](mailto:bo.ewing@rrsi.com)

INTERNET WEBSITE URL: [www.RRSI.com](http://www.RRSI.com)

Will you accept the State of Florida Purchasing Card (VISA)?  Yes  No

# INTRODUCTION SECTION

## 1) INVITATION

The purpose of this Invitation to Bid is to obtain competitive bids to establish a two year contract for the purchase of Industrial Vegetation Management Products for Highway Rights of Way by the Department of Transportation, hereafter referred to as the "Department". The contract will become effective on the date the successful bidder(s) is approved for award and will expire two years from that date. After the award, said bidder(s) will be referred to as the "Vendor(s)".

All commodities identified in this Invitation to Bid will be subject to the availability of identical commodities as provided by mandatory Department of Management Services' State Contract(s) at such time these commodities become available. In the event of duplication(s) of commodities, the Department of Management Services' mandatory State Contract shall prevail.

## 2) TIMELINE

Provided below is a list of critical dates and actions. These dates are subject to change. Notices of changes (Addenda) will be posted on the Florida Vendor Bid System at [www.myflorida.com](http://www.myflorida.com) (click on "BUSINESS", click on "Doing Business with the State", under "Everything for Vendors and Customers", click on "Vendor Bid System (VBS)", click on "Search Advertisements") under this bid number. It is the responsibility of all potential bidders to monitor this site for any changing information prior to submitting your bid.

<u>ACTION / LOCATION</u>	<u>DATE</u>	<u>LOCAL TIME</u>
<b>DEADLINE FOR TECHNICAL QUESTIONS -</b> (There is no deadline for administrative questions)	<b>08-15-2016</b>	<b>05:00 PM</b>
<b>BIDS DUE (ON OR BEFORE) -</b> Florida Department of Transportation Central Procurement Office Attn: Sherill Johnson, Procurement Agent 605 Suwannee Street, Mail Station 20 Tallahassee, Florida 32399-0450 Phone: (850) 414.4381	<b>08-25-2016</b>	<b>03:00 PM</b>
<b>PUBLIC OPENING -</b> Florida Department of Transportation Central Procurement Office Attn: Sherill Johnson, Procurement Agent 605 Suwannee Street, Room 440-A Tallahassee, Florida 32399-0450	<b>08-25-2016</b>	<b>03:00 PM</b>
<b>POSTING OF INTENDED DECISION/AWARD -</b>	<b>09-6-2016</b>	<b>05:00 PM</b>

## 3) BID OPENING AGENDA

The sealed bids will be opened by the Department's Procurement Office personnel at the date, time and location in the Timeline. All bid openings are open to the public and will be conducted according to the following agenda:

Opening remarks – Approximate time of 2 minutes by Department Procurement Office personnel.

Public input period – To allow a maximum of 15 minutes total for public input related to the bid solicitation.

Bids opened – At conclusion of public input or 15 minutes, whichever occurs first, bids received timely will be opened with bidder's name and prices to be read aloud.

Adjourn - After all bids received timely have been opened, the meeting will be adjourned.

4) **SPECIAL ACCOMMODATIONS**

Any person with a qualified disability requiring special accommodations at a pre-bid conference, public meeting, and/or opening shall contact the contact person at the phone number, e-mail address or fax number provided on the title page at least five (5) working days prior to the event. If you are hearing or speech impaired, please contact this office by using the Florida Relay Services which can be reached at 1 (800) 955-8771 (TDD).

5) **CONTRACT USE**

Use of the contract resulting from this bid will be optional for the Department. The Department reserves the right to solicit separate bids for any unusual or abnormal quantity requirements that may arise during the term of the contract.

6) **ESTIMATED PURCHASES**

It is anticipated that the Department will purchase approximately \$60,000.00 under any contract resulting from this bid. This estimated amount is given only as a guideline for preparing your bid and should not be construed as representing an actual amount to be purchased under this contract. The Vendor(s) shall supply, at bid prices, the actual amounts ordered regardless of whether the total of such amounts is more or less than anticipated. This bid and the resulting contract will be subject to annual appropriated funding.

7) **RENEWAL**

Upon mutual agreement, the Department and the Contract Vendor may renew the contract for a period that may not exceed 3 years or the term of the original contract, whichever is longer. The renewal must be in writing and signed by both parties, and is subject to the same terms and conditions set forth in the initial contract and any written amendments signed by the parties. Any renewal shall specify the renewal price, as set forth in the solicitation response except that an agency may negotiate lower pricing. Renewal is contingent upon satisfactory performance evaluations and subject to the availability of funds.

## **SPECIAL CONDITIONS**

1) **MyFloridaMarketPlace**

BIDDERS MUST BE ACTIVELY REGISTERED IN THE STATE OF FLORIDA'S MYFLORIDAMARKETPLACE SYSTEM BY THE TIME AND DATE OF THE BID OPENING OR THEY MAY BE CONSIDERED NON-RESPONSIVE (see Special Condition 21). All prospective bidders that are not registered should go to <https://vendor.myfloridamarketplace.com/> to complete on-line registration, or call 1-866-352-3776 for assisted registration.

All payment(s) to the vendor resulting from this competitive solicitation **WILL** be subject to the MFMP Transaction Fee in accordance with the referenced Form PUR 1000 General Contract Condition #14. However, all vendors should be aware, that effective July 1, 2016 through June 30, 2017, in accordance with House Bill 5003 Sec.73, the Transaction Fee will be seven-tenths of one percent (0.7%) of the payment issued. The Transaction Fees imposed shall be based upon the date of issuance of the payment.

2) **Florida Department of Financial Services (DFS) W-9 REQUIREMENT**

The Florida Department of Financial Services (DFS) requires all vendors that do business with the state to submit an electronic Substitute Form W-9. Vendors must submit their W-9 forms electronically at <https://flvendor.myfloridacfo.com> to receive payments from the state. Contact the DFS Customer Service Desk at (850) 413-5519 or [FLW9@myfloridacfo.com](mailto:FLW9@myfloridacfo.com) with any questions.

### 3) **QUESTIONS & ANSWERS**

In accordance with section 287.057(23), Florida Statutes, respondents to this solicitation or persons acting on their behalf may not contact, between the release of the solicitation and the end of the 72-hour period following the agency posting the notice of intended award, excluding Saturdays, Sundays, and state holidays, any employee or officer of the executive or legislative branch concerning any aspect of this solicitation, except in writing to the procurement officer or as provided in the solicitation documents. Violation of this provision may be grounds for rejecting a response.

Any technical questions arising from this Invitation to Bid must be forwarded, in writing, to the procurement agent identified below. Questions must be received no later than the time and date reflected on the Timeline. The Department's written response to written inquiries submitted timely by bidders will be posted on the Florida Vendor Bid System at [www.myflorida.com](http://www.myflorida.com) (click on "BUSINESS", click on "Doing Business with the State", under "Everything for Vendors and Customers", click on "Vendor Bid System (VBS)", click on "Search Advertisements"), under this bid number. It is the responsibility of all potential bidders to monitor this site for any changing information prior to submitting their bid.

**WRITTEN TECHNICAL QUESTIONS** should be submitted to:

**FDOT Procurement Office**

**Attn: Sherill Johnson**

**605 Suwannee Street, Mail Station 20, Tallahassee, Florida 32399-0450**

Or [sherill.johnson@dot.state.fl.us](mailto:sherill.johnson@dot.state.fl.us)

Questions regarding administrative aspects of the bid process should be directed to the Procurement Agent in writing at the address above or by phone: (850) 414-4381

### 4) **ORAL INSTRUCTIONS / CHANGES TO THE INVITATION TO BID (ADDENDA)**

No negotiations, decisions, or actions will be initiated or executed by a bidder as a result of any oral discussions with a State employee. Only those communications which are in writing from the Department will be considered as a duly authorized expression on behalf of the Department.

Notices of changes (Addenda) will be posted on the Florida Vendor Bid System at [www.myflorida.com](http://www.myflorida.com) (click on "BUSINESS", click on "Doing Business with the State", under "Everything for Vendors and Customers", click on "Vendor Bid System (VBS)", click on "Search Advertisements") under this bid number. It is the responsibility of all potential bidders to monitor this site for any changing information prior to submitting your bid. All Addenda will be acknowledged by signature and subsequent submission of Addenda with bid when so stated in the Addenda.

### 5) **DIVERSITY ACHIEVEMENT**

The Department, in accordance with ***Title VI of the Civil Rights Act of 1964, 42 USC 2000d- 2000d-4, Title 49, Code of Federal Regulations, U.S. Department of Transportation, Subtitle A, Office of the Secretary, Part 21***, Nondiscrimination in federally-assisted programs of the Department of Transportation issued pursuant to such Act, hereby notifies all bidders that the Department will affirmatively ensure that in any contract/agreement entered into pursuant to this advertisement, minority and disadvantaged business enterprises will be afforded the full opportunity to submit bids in response to this invitation and will not be discriminated on the basis of race, color, national origin, or sex in consideration for an award.

The Department encourages the recruitment and utilization of small, minority, women, and service-disabled veteran businesses. The Department, its vendors, suppliers, and consultants should take all necessary and reasonable steps to ensure that small, minority, women, and service-disabled veteran businesses have the opportunity to compete for and perform contract work for the Department in a nondiscriminatory environment.

**6) PRICES/DELIVERY**

Prices shall be firm, net, delivered prices, F.O.B. destination.

Delivery must be made within thirty (30) calendar days or less upon receipt of a purchase order by the contract vendor at their designated ordering location. If more time is needed, the bidder should state the extra time required and the reasons why, in their bid response. Acceptance will be subject to the Department's approval.

**7) IN-STATE PREFERENCE FOR COMMODITY BIDS**

In accordance with Section 287.084, Florida Statutes, when the lowest responsible and responsive bid is submitted by a vendor whose principal place of business is located outside the state of Florida, a 5% price preference shall be awarded to the lowest responsible and responsive vendor whose principal place of business is located in the state of Florida unless the state where the out-of-state vendor is located provides a price preference for businesses having a principal place of business in that state. In that case, the same price preference shall be awarded to the lowest responsible and responsive vendor whose principal place of business is located in the state of Florida responding to this Invitation to Bid (ITB).

All bidders should complete the attached "In-State Preference Form" and submit with their bid response. A vendor whose principal place of business is located outside the state of Florida, must accompany their bid response documents with a written opinion of an attorney licensed to practice law in that foreign state, as to the preferences granted by that state to its own business entities in the letting of public contracts.

For the 5% preference, the Department will apply 5% to the bid price(s) of the lowest out of state vendor whose state does not grant a preference if that vendor has submitted the lowest responsible and responsive bid. The "In-State Preference" does not apply to transportation projects that use federal funds.

**8) INTENDED AWARD**

As the best interest of the State may require, the right is reserved to make award(s) by individual item, group of items, all or none, or a combination thereof: on a geographical district basis and / or on a statewide basis with one or more suppliers to reject any and all bids or waive any minor irregularity or technicality in bids received. When it is determined there is competition to the lowest responsible bidder, evaluation of other bids is not required. Bidders are cautioned to make no assumptions, unless their bid has been evaluated as being responsive. All awards made as a result of this bid shall conform to applicable Florida Statute. If the Department is confronted with identical pricing or scoring from multiple vendors, the Department shall determine the order of award in accordance with section 295.187(4), Florida Statutes, and Rule 60A-1.011 Florida Administrative Code.

**9) PRE-BID CONFERENCE: A PRE-BID CONFERENCE WILL NOT BE HELD.**

**10) ALTERNATES**

Alternate brands will be considered for this bid. The "Department" reserves the right to require each bidder to demonstrate to the satisfaction of the "Department" that the items/materials will perform in a completely acceptable manner. In the event the "Department" judges that the demonstrated performance is unsatisfactory, the "Department" may reject the bid. The bidder must be prepared to demonstrate the materials within fourteen (14) days after the bid opening date. Demonstration time and place is subject to agreement of the "Department" and the bidder.

Bidders submitting a bid that is based on an alternate brand of equipment must submit, with their bid, complete specifications and descriptive technical literature for the equipment proposed.

**11) WARRANTY/SUBSTITUTIONS**

A warranty is required on all items purchased against defective materials, workmanship, and failure to perform in accordance with required industry performance criteria, for a period of not less than ninety (90) days from the date of acceptance by the purchaser. Any deviation from this criteria must be documented in the bid response or the above statement shall prevail. Delivery of substitute commodities requires prior written approval from the ordering location.

**12) REPLACEMENT/RESTOCKING**

Replacement of all materials found defective within the warranty period shall be made without cost to the purchaser, including transportation if applicable. All fees associated with restocking cancelled orders shall be the responsibility of the vendor.

**13) PRODUCT REQUIREMENTS/SPECIFICATIONS**

Items furnished shall be standard products of the manufacturer or their suppliers, shall be new, unused, clean, and free from any defects or features affecting appearance, serviceability, or the safety of the user in normal intended use.

Any deviation from specifications indicated herein must be clearly pointed out; otherwise, it will be considered that items offered are in strict compliance with these specifications, and successful bidder will be held responsible therefore. Deviations must be explained in detail on separate attached sheet(s).

**14) ACCEPTANCE**

All items listed in the specifications, delivered to the Department not meeting specifications or found to be poorly manufactured will not be accepted, but returned to the vendor, at their expense, for replacement. Replacement of all items found defective shall be made without cost to the Department, including transportation, if applicable. As it may be impossible for each facility to inspect all items upon arrival, a reasonable opportunity must be given to these facilities for inspection of the items, and returning those that are defective.

**15) REVIEW OF BIDDER'S FACILITIES & QUALIFICATIONS**

After the bid due date and prior to contract execution, the Department reserves the right to perform or to have performed, an on-site review of the bidder's facilities and qualifications. This review will serve to verify data and representations submitted by the bidder and may be used to determine whether the bidder has adequate facilities, equipment, qualified and experienced staff, and overall management capabilities to provide the required items. The review may also serve to verify whether the bidder has financial capabilities adequate to meet the contract requirements.

**Should** the Department determine that the bid package has material misrepresentations or that the size or nature of the bidder's facilities, equipment, management capabilities, or the number of experienced personnel (including technical staff) are not adequate to ensure satisfactory contract performance, the Department has the right to reject the bid.

**16) PROTEST OF INVITATION TO BID SPECIFICATIONS**

Any person who is adversely affected by the contents of this Invitation to Bid must file the following with the Department of Transportation, Clerk of Agency Proceedings, Office of the General Counsel, 605 Suwannee Street, Mail Station 58, Tallahassee, Florida 32399-0450:

1. A written notice of protest within seventy-two (72) hours after the posting of the solicitation, (the notice of protest may be Faxed to 850-414-5264), and

2. A formal written protest in compliance with Section 120.57(3), Florida Statutes, within ten (10) days of the date on which the written notice of protest is filed.

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

**17) UNAUTHORIZED ALIENS**

The employment of unauthorized aliens by any contractor is considered a violation of Section 274A(e) of the Immigration and Nationality Act. If the contractor knowingly employs unauthorized aliens, such violation shall be cause for unilateral cancellation of the contract.

**18) SCRUTINIZED COMPANIES LISTS**

Section 287.135, Florida Statutes, requires that at the time a company submits a bid or proposal for a contract for goods or services of \$1 million or more, the company must certify that the company is not on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List. Both lists are created pursuant to section 215.473, Florida Statutes.

Bid responses of \$1 million or more must include the attached **Scrutinized Companies Lists Form** to certify the respondent is not on either of those lists.

**19) RESERVATIONS**

The Department reserves the right to accept or reject any or all bids received and reserves the right to make an award without further discussion of the bids submitted. Therefore, the bidder should make sure that the bid package submitted is complete and accurate and submitted to ensure delivery on or before the bid opening time and date specified in this solicitation. It is understood that the bid will become a part of the Department's official file, without obligation to the Department.

**20) ADDITIONAL TERMS & CONDITIONS**

No conditions may be applied to any aspect of the ITB by the bidder. Any conditions placed on any aspect of the bid documents by the bidder may result in the bid being rejected as a conditional bid (see "RESPONSIVENESS OF BIDS"). **DO NOT WRITE IN CHANGES ON ANY ITB SHEET.** The only recognized changes to the ITB prior to bid opening will be a written Addenda issued by the Department.

**21) RESPONSIVENESS OF BIDS**

Bids will not be considered if not received by the Department **on or before** the date and time specified as the due date for submission. All bids must be typed or printed in ink. A responsive bid is an offer to provide the items specified in this Invitation to Bid in accordance with all requirements of this Invitation to Bid. Bids found to be non-responsive will not be considered. Bids may be rejected if found to be irregular or not in conformance with the specifications and instructions herein contained. A bid may be found to be irregular or non-responsive by reasons that include, but are not limited to, failure to utilize or complete prescribed forms, modifying the bid specifications, submitting conditional bids or incomplete bids, submitting indefinite or ambiguous bids, or executing forms or the bid sheet with improper and/or undated signatures. Other conditions which may cause rejection of bids include, evidence of collusion among bidders, obvious lack of experience or expertise to provide the required items, and failure to perform or meet financial obligations on previous contracts.

22) **CONSISTENCY**

Materials will be inspected for quality and must be free of foreign particles. Liquids must be of uniform consistency, free of sedimentation and free flowing. Powders, crystals and granule must be dry or uniform consistency, free flowing and free of caking and lumps.

23) **REQUIRED DOCUMENTS**

The bidder must use the attached Bid Sheet to submit its bid. The Bid Sheet must be signed and dated in ink by a representative who is authorized to contractually bind the bidder. All bid sheets and other documentation submitted in response to this solicitation must be executed and submitted in a sealed envelope. **Indicate the bid number, with the time and date of the bid opening, on the envelope used to return the bid.**

24) **SAMPLES & TESTING**

Samples should not be sent in with the bid but shall be submitted by the proposed awarded vendor within two (2) weeks after notification. Samples shall be sent to the address listed below to be tested for compliance with the bid specifications. Failure to provide these samples within this time period or the submission of samples not meeting the exact specifications shall be cause for rejection and the next lowest bidder contacted. Samples must be submitted at no additional cost to the Department and will be retained for use as quality assurance standards and as models for acceptance inspection.

25) **"DRUG-FREE WORK PLACE" PREFERENCE**

Whenever two or more bids which are equal with respect to price, quality, and service are received, the Department shall determine the order of award in accordance with section 295.187(4), Florida Statutes, and Rule 60A-1.011 Florida Administrative Code, which includes a preference for bid responses that certify the business has implemented a drug-free workplace program in accordance with Section 287.087, F.S. The "Drug-Free Workplace Program Certification" must be completed and submitted with the bid response to be eligible for this preference.

26) **COPYRIGHTED MATERIAL**

Copyrighted material will be accepted as part of a bid only if accompanied by a waiver that will allow the Department to make paper and electronic copies necessary for the use of Department staff and agents. It is noted that copyrighted material is not exempt from the Public Records Law, Chapter 119, Florida Statutes. Therefore, such material will be subject to viewing by the public, but copies of the material will not be provided to the public.

27) **ATTACHMENT TO ITB SUBMITTAL - CONFIDENTIAL MATERIAL**

The Bidder must include any materials it asserts to be exempted from public disclosure under Chapter 119, Florida Statutes, in a separate bound document labeled "Attachment to Invitation to Bid, Number ITB-DOT-16/17-9013-SJ- Confidential Material". The Bidder must identify the specific Statute that authorizes exemption from the Public Records Law. Any claim of confidentiality on materials the Bidder asserts to be exempt from public disclosure and placed elsewhere in the bid will be considered waived by the Bidder upon submission, effective after opening.

28) **MAIL OR DELIVER BIDS TO: (DO NOT FAX OR SEND BY E-MAIL)**

Florida Department of Transportation  
Central Procurement Office  
Attn: Sherill Johnson, Procurement Office  
605 Suwannee Street, Mail Station 20  
Tallahassee, Florida 32399-0450  
Phone: (850) 414.4381

It is the bidder's responsibility to assure that the bid is delivered to the proper place **on or before** the Bid Due date and time (See Introduction Section 2, Timeline). Bids which for any reason are not so delivered will not be considered.

**29) MODIFICATIONS, RESUBMITTAL AND WITHDRAWAL**

Bidders may modify submitted bids at any time prior to the bid due date. Requests for modification of a submitted bid shall be in writing and must be signed by an authorized signatory of the bidder. Upon receipt and acceptance of such a request, the entire bid will be returned to the bidder and not considered unless resubmitted by the due date and time. Bidders may also send a change in a sealed envelope to be opened at the same time as the bid. The ITB number, opening date and time should appear on the envelope of the modified bid.

**30) POSTING OF INTENDED DECISION/AWARD**

**30.1 - General:**

The Department's decision will be posted on the Florida Vendor Bid System at [www.myflorida.com](http://www.myflorida.com), (click on "BUSINESS", click on "Doing Business with the State", under "Everything for Vendors and Customers", click on "Vendor Bid System (VBS)", on date and time in the Timeline, and will remain posted for a period of seventy-two (72) hours. Any bidder who is adversely affected by the Department's recommended award or intended decision must file the following with the Department of Transportation, Clerk of Agency Proceedings, Office of the General Counsel, 605 Suwannee Street, Mail Station 58, Tallahassee, Florida 32399-0450:

1. A written notice of protest within seventy-two (72) hours after posting of the Intended Award, (the notice of protest may be Faxed to 850-414-5264), and
2. A formal written protest and protest bond in compliance with Section 120.57(3), Florida Statutes, within ten (10) days of the date on which the written notice of protest is filed. At the time of filing the formal written protest, a bond (a cashier's check or money order may be accepted) payable to the Department must also be submitted in an amount equal to one percent (1%) of the estimated contract amount based on the contract price submitted by the protestor.

Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

**30.2 - Inability to Post:**

If the Department is unable to post as defined above, the Department will notify all bidders by electronic notification on the Florida Vendor Bid System (see special condition 30.1, above) or by mail, fax, and/or telephone. The Department will provide notification of any future posting in a timely manner.

**30.3 - Request to Withdraw Bid:**

Requests for withdrawal will be considered if received by the Department, in writing, within seventy-two (72) hours after the bid opening time and date. Requests received in accordance with this provision will be granted by the Department upon proof of the impossibility to perform based upon obvious error on the part of the bidder. Bidders that do not withdraw as stated above will forfeit their bid bond, if applicable.

**31) RECYCLED MATERIAL**

The Department encourages the use of products and materials with recycled content and post-consumer recovered materials. If the item(s) specified in the Technical Specification is available with recycled content, we request that you provide product information to help in our search for recycled products. However, this bid request is for the product as specified herein and does not require prices for recycled product. This information should be sent as part of your bid response or may be sent separately.

**32) PRICE ADJUSTMENTS**

The Department may, in its sole discretion, make an equitable adjustment in the Contract terms and/or pricing if pricing or availability of supply is affected by extreme and unforeseen volatility in the marketplace, that is, by circumstances that satisfy all the following criteria: (1) the volatility is due to causes wholly beyond the Vendor's control, (2) the volatility affects the marketplace or industry, not just the particular Contract source of supply, (3) the effect on pricing or availability of supply is substantial, and (4) the volatility so affects the Vendor that continued performance of the Contract would result in a substantial loss. The Vendor shall provide thirty (30) days written notice to the Department and written approval from the Department is required. Documentation of cost adjustments shall be provided by the Vendor to the Department.

**33) DELIVERY LOCATION(S)**

There are twenty-five (25) warehouse & distribution offices listed (see Attachment A). These offices will be considered the primary points of delivery. However, shipments can be made to locations listed below and other location throughout the State of Florida.

**34) LIQUIDATED DAMAGES**

As timely delivery is of importance to the functioning of the agency, the Department reserves the right to cancel such items of the contract which are not delivered within the required time for such items. Failure by the Vendor(s) to deliver items as specified within the stated time shall subject the Vendor(s) to liquidated damages in the amount of one percent (1%) of the bid price of the items for each day beyond the stated time.

**35) CANCELLATION**

All contract obligations shall prevail for at least one hundred and eighty (180) days after the effective date of the contract. For the protection of both parties, this contract may be cancelled in whole or in part after one hundred and eighty (180) days by either party giving thirty (30) days prior written notice to the other contract party. The contract may, also, be cancelled by the Department for nonperformance (default) in accordance with Rule 60A-1.006(3), F.A.C.

**36) ORDERING INSTRUCTIONS**

Manufacturers are encouraged to bid direct naming dealers who will accept orders and complete deliveries. Bidders must include complete ordering instructions, including FEDERAL EMPLOYER IDENTIFICATION NUMBER (FEID), for invoicing dealers, with the bid on a separate sheet.

**37) ORDER QUANTITIES**

The Department will, at its discretion, place orders with the Vendor(s) for various quantities of the items, as needed, during the contract period. Bidders are encouraged to identify the standard packaging quantity and minimum order quantity acceptable for each item or group of items bid. Excessive minimum order quantities will not be accepted.

**38) OPEN PURCHASE ORDERS**

The Department may, at its discretion, establish an open (estimated quantity) purchase order with the contract vendor(s) to facilitate the purchasing of materials. The purchase of materials may be placed by; (1) written purchase order, (2) telephone orders by authorized Department personnel, or (3) an itemized order in writing. The Department will supply the contract vendor(s) with a list of personnel authorized to order. Delivery of items on these open purchase orders shall not exceed the contract effective period.

**39) INVOICING**

Invoices must match units specified on the Purchase Order.

**40) FORMS**

The Bidder must complete all required items below and submit them as part of the Bid package. Any Bid in which these forms are not used or in which these forms are improperly executed may be considered non-responsive and the bid may be subject to rejection.

Bid Sheet

Drug-Free Workplace Program Certification (if applicable)

In-State Preference

Scrutinized Companies Lists (bids of \$1 million or more)

Certification of Recycled Content (if applicable)

Ordering Instructions

**41) TERMS AND CONDITIONS**

**41.1 General Contract Conditions (PUR 1000)**

The State of Florida's General Contract Conditions are outlined in form PUR 1000, which is a downloadable document incorporated into this Invitation to Bid (ITB) by reference. Any terms and conditions set forth in this ITB document will take precedence over the PUR 1000 form where applicable.

<http://www.dms.myflorida.com/content/download/2933/11777/1000.pdf>

The following paragraphs do not apply to this Invitation to Bid:

Paragraph 31, Dispute Resolution - PUR 1000

Paragraph 40, PRIDE – PUR 1000, when federal funds are utilized.

**41.2 General Instructions to Respondents (PUR 1001)**

The State of Florida's General Instructions to Respondents are outlined in form PUR 1001, which is a downloadable document incorporated into this Invitation to Bid (ITB) by reference. Any terms and conditions set forth in this ITB document take precedence over the PUR 1001 form where applicable.

<http://www.dms.myflorida.com/content/download/2934/11780/1001.pdf>

The following paragraphs do not apply to this Invitation to Bid:

Paragraph 3, Electronic Submission – PUR 1001

Paragraph 4, Terms and Conditions – PUR 1001

Paragraph 5, Questions – PUR 1001

**41.3 MFMP Purchase Order Terms and Conditions**

All MFMP Purchase Order contracts resulting from this solicitation will include the terms and

conditions of this solicitation and the State of Florida's standardized Purchase Order Terms and Conditions, which can be found at the Department of Management Services website at the following link:

[http://www.dms.myflorida.com/content/download/117735/646919/Purchase\\_Order\\_Terms\\_Sept\\_1,\\_2015\\_.pdf](http://www.dms.myflorida.com/content/download/117735/646919/Purchase_Order_Terms_Sept_1,_2015_.pdf)  
Section 8(B), PRIDE, is not applicable when using federal funds.

**42) ORDER OF PRECEDENCE**

All responses are subject to the terms and conditions of this solicitation, which, in case of conflict, shall have the following order of precedence listed:

Special Conditions

Bid Sheet

MFMP Purchase Order Terms and Conditions

General Instructions to Respondents (PUR 1001)

General Contract Conditions (PUR 1000)

Introduction Section