

Program Highlights

- ◆ Reserve construction, maintenance and professional services contracts for small businesses to compete among themselves.
- ◆ Modified qualification requirements for construction projects.
- ◆ Waive performance bonds on construction projects of a non-critical nature.
- ◆ Provide assistance to firms awarded a contract with no experience as a FDOT prime.
- ◆ Reduced cost CTQP training with participating providers.

CONTACT US

Contact the FDOT Equal Opportunity Office with questions about the Business Development Initiative.



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Florida Department of Transportation

Business Development Initiative



[www.dot.state.fl.us/
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Business Development Initiative

Since fiscal year 2006-07, the Florida Department of Transportation (FDOT) has implemented the Business Development Initiative (BDI) as a pilot program. This Initiative was created to support the Department's efforts to increase competition and lower prices in an effort to help the FDOT meet its contracting needs over the next ten years. Also, the BDI provides opportunities for subcontractors and subconsultants to move into prime contractor and consultant roles on Department contracts.

The BDI will use the Department's definition of a small business. The size of a business is determined by averaging the annual gross revenues (including any affiliates) over the last three years. If the averaged gross revenues are under the Department's size standard for a particular type of work, the business will be considered a small business.

FDOT will employ different strategies to achieve its goal of increasing competition to lower prices. Some of these strategies include: reserving contracts for small businesses to compete among themselves; waiving bonds; and providing specialized assistance to small businesses. These contracts will provide opportunities for businesses that would not typically bid on FDOT contracts.

EXAMPLE OF SIZE STANDARDS FOR SMALL BUSINESSES	
Highway Construction	\$ 22.41
Drainage	\$ 22.41
Site Preparation	\$ 14.0
Traffic Signals	\$ 14.0
Landscaping Services	\$ 7.0
Mowing	\$ 7.0
Engineering Services	\$ 4.5
CEI Services	\$ 4.5

A complete listing can be found on our website:

www.dot.state.fl.us/equalopportunityoffice/sizestandards.shtm

Eligibility and Requirements

- ◆ Reserved for bidding by small businesses, as defined by the Department
- ◆ Submit a notarized affidavit on a form, provided by the Department, attesting to meeting the definition of a small business.
- ◆ Provide a listing of contracts on which the firm has performed, either as a prime or sub (contractor or consultant), if awarded a contract.

For a list of current BDI projects, please visit:

<http://www.dot.state.fl.us/equalopportunityoffice/reservedcontracts.shtm>