

Program Highlights

- ◆ Reserve construction, maintenance and professional services contracts for small businesses to compete among themselves.
- ◆ Modified qualification requirements for construction projects.
- ◆ Waive performance bonds on construction projects of a non-critical nature.
- ◆ Provide assistance to firms awarded a contract with no experience as a FDOT prime.
- ◆ Reduced cost CTQP training with participating providers.

CONTACT US

Contact the FDOT Equal Opportunity Office with questions about the Business Development Initiative.



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Florida Department of Transportation

Business Development Initiative



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Business Development Initiative

Since fiscal year 2006-07, the Florida Department of Transportation (FDOT) has implemented the Business Development Initiative (BDI) as a pilot program. This Initiative was created to support the Department's efforts to increase competition and lower prices in an effort to help the FDOT meet its contracting needs over the next ten years. Also, the BDI provides opportunities for subcontractors and subconsultants to move into prime contractor and consultant roles on Department contracts.

FDOT will use the US Department of Transportation's definition of a small business as defined by 49 CFR Part 26.65. This definition applies the Small Business Administration (SBA) size standards for the type of work performed, but limits the size standard to an amount that changes annually.

The size of a business is determined by averaging the annual gross revenues (including any affiliates) over the last three years. If the averaged gross revenues are under the SBA size standard for a particular type of work and under the USDOT size standard, the business will be considered a small business.

FDOT will employ different strategies to achieve its goal of increasing competition to lower prices. Some of these strategies include: reserving contracts for small businesses to compete among themselves; waiving bonds; giving preference points on professional services contracts; and providing specialized assistance to small businesses. These contracts will provide opportunities for businesses that would not typically bid on FDOT contracts.

Additionally, in March 2009, the FDOT received approval to use the BDI Program on federal funded projects. If the program is determined to be beneficial, the Department will take the necessary steps for full implementation.



Eligibility and Requirements

- ◆ Reserved for bidding by small businesses, as defined by USDOT 49 CFR part 26.65.
- ◆ Submit a notarized affidavit on a form, provided by the Department, attesting to meeting the definition of a small business.
- ◆ Provide a listing of contracts on which the firm has performed, either as a prime or sub (contractor or consultant), if awarded a contract.