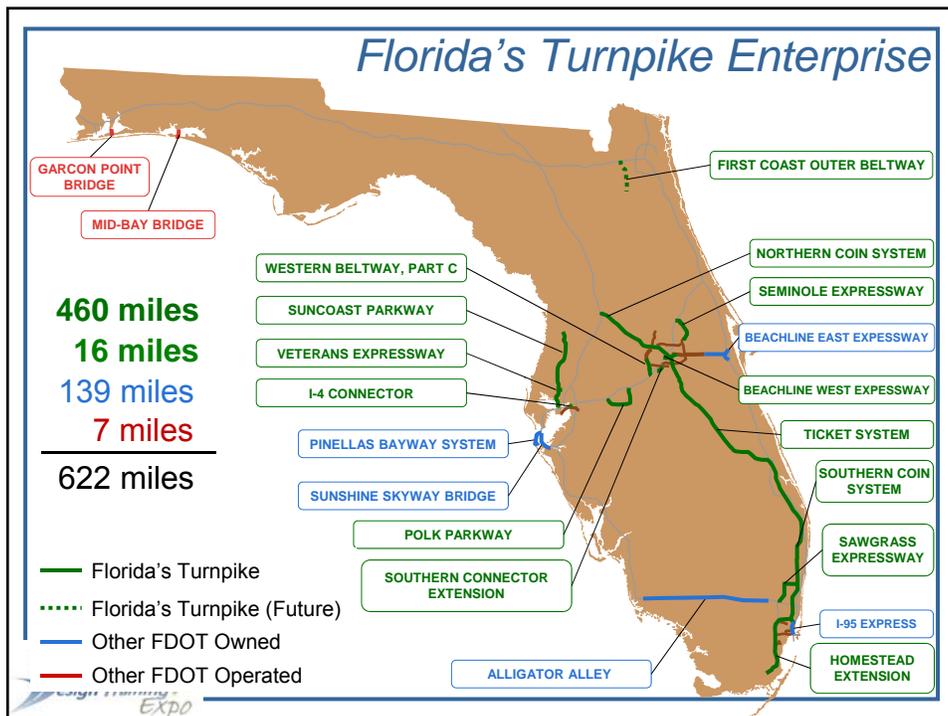


SunPass for Engineers



Nicola A. Liquori, CPA
 Chief Financial Officer and
 Deputy Executive Director



Florida's Turnpike System

◆ Largest toll system in Florida

- ✓ 2,210 lane miles
- ✓ 132 interchanges
- ✓ 652 toll lanes
- ✓ 23 mainline plazas
- ✓ 2.1M customers / day
- ✓ 57% of population
- ✓ 80% SunPass participation
- ✓ 664M annual transactions



FY 2012 Toll Transactions (Millions)

FY 2012	Florida's Turnpike	FDOT Owned ¹	FDOT Operate d ²	THEA ³	OOCEA	MDX	Total
Total Transactions	664	72	8	32	302	233	1,311
Transactions Processed by Turnpike	664	72	8	25	121	196	1,086
							83%

¹ Beachline East Expressway, Pinellas Bayway System, Sunshine

Skyway Bridge, Alligator Alley, I-95 Express

² Garcon Point Bridge, Mid-Bay Bridge

³ FY 2011 data



Universal Truths About Toll Roads

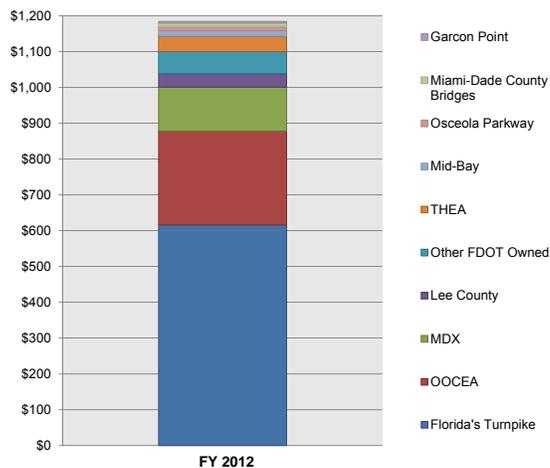
- ◆ There are no free roads
- ◆ A toll is not a tax – it is a user fee
- ◆ Toll road – or no road
- ◆ Toll facilities relieve congestion
- ◆ No one likes to wait in line to pay a toll
- ◆ Toll facilities offer value and choice for everyone
- ◆ Toll facilities provide a safe trip
- ◆ Conventional funding is not sufficient

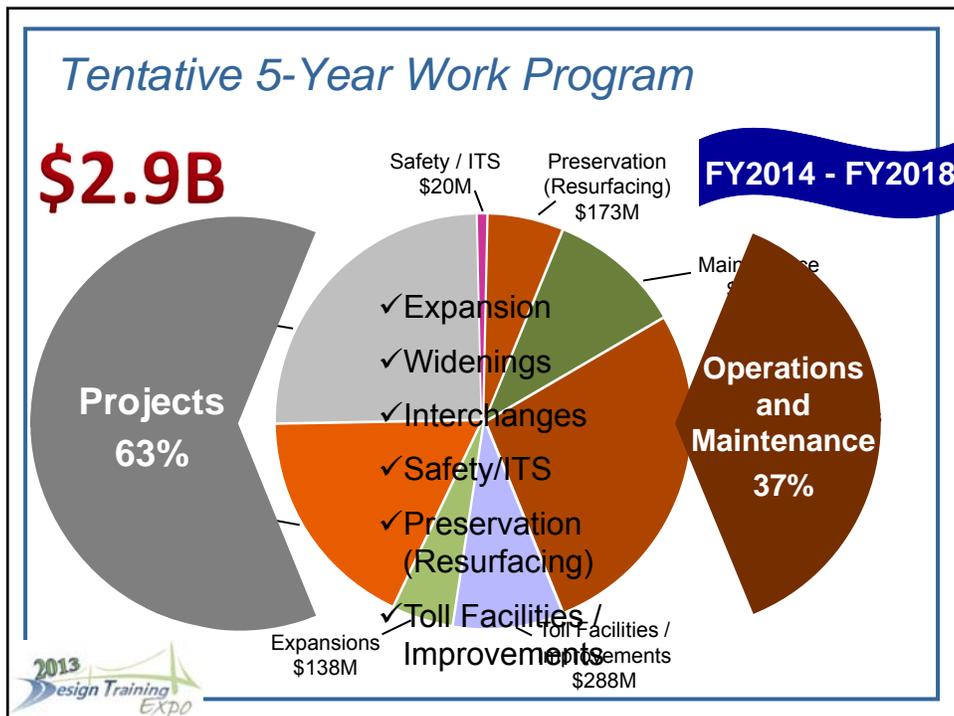
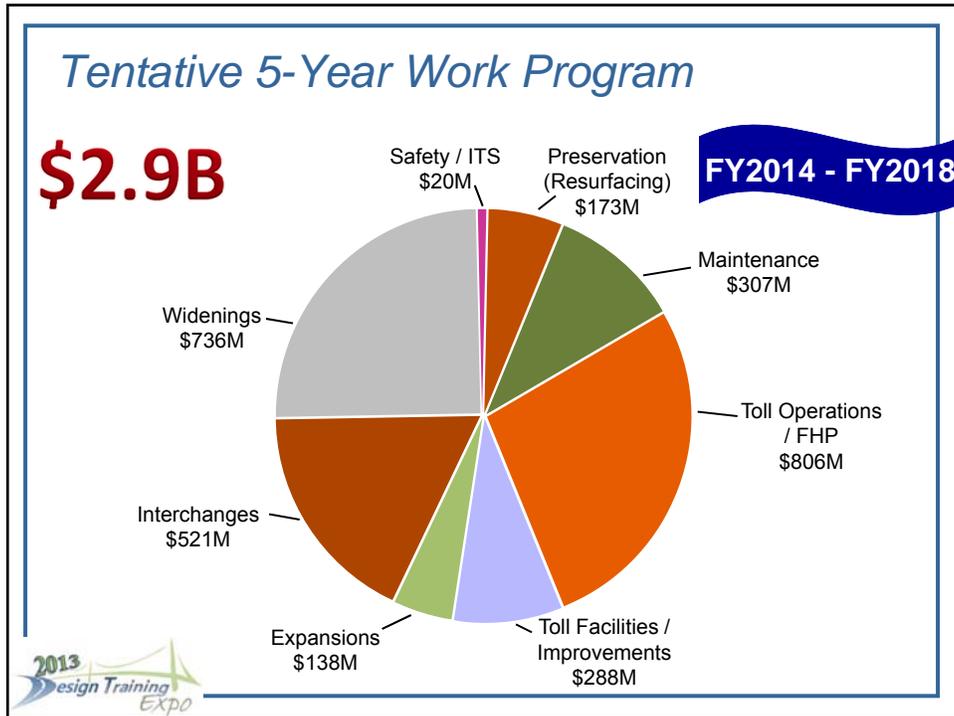


Gross Revenues by Toll Agency

◆ Revenue Impacts:

- ✓ Nearly 1.2B in FY 2012
- ✓ Similar to 13¢ gas tax





Toll Facilities / Improvements

- ◆ Toll System Replacement
- ◆ All-Electronic Tolling (AET)




Open 2011

AET on Homestead Extension of Florida's Turnpike

2013 Design Training Expo

HEFT AET

Toll Facilities / Improvements

Reasons for AET:

- ◆ Toll System Replacement
 - Efficiency
- ◆ All-Electronic Tolling (AET)
 - 400 vehicles / hour
 - AET lane – 2,100 vehicles / hour
 - SunPass participation

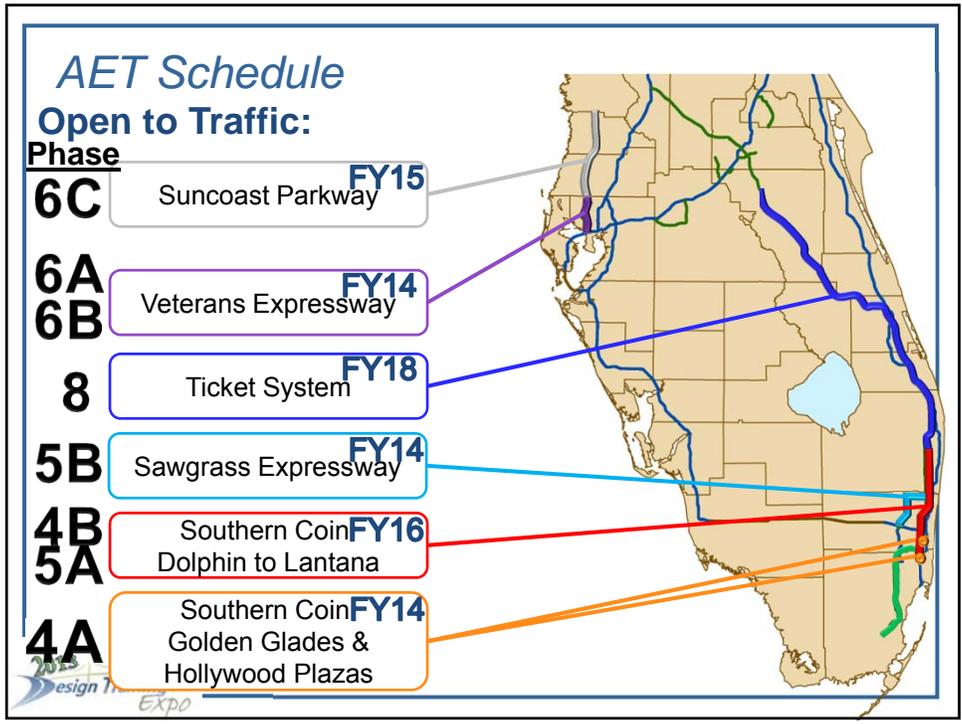
	All Day	Peak
HEFT Before AET	79%	82%
HEFT After AET	90%	92%

- ◆ Safety
 - Annual crash reduction: 38%
- ◆ Environment
 - Annually:
 - Save 6M gallons of fuel
 - Decrease 54 tons of CO emissions



AET on Homestead Extension of Florida's Turnpike

2013 Design Training Expo



2013 Design Training Expo

Why SunPass?

The Customer Perspective



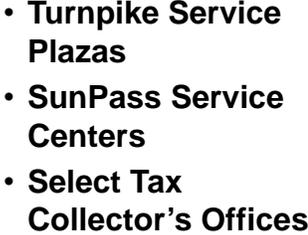
Why SunPass?

The Agency Perspective



	LANE	CUSTOMER IDENTIFICATION	ACCOUNT MANAGEMENT
	Vehicle ID & Classification		General Reconciliation & Reporting
	Vehicle ID, Classification & Transponder ID		Setup & Replenishment
 	Vehicle ID, Classification & License Plate Image		Billing, Collection & Enforcement

Retail Sales



- Turnpike Service Plazas
- SunPass Service Centers
- Select Tax Collector's Offices

Buy, Activate & Go Mini



Retail Sales



- 3 Northern Welcome Centers
- FDOT Rest Areas



Cash Replenishment Over 4,700 Locations



SUNPASS
PREPAID TOLL PROGRAM





The Money Superstore™

SunPass Reload Card














The New SunPass.com



- New action buttons
- Simplified functionality
- Enhanced graphics
- Intuitive layout
- English and Spanish language options
- Mobile site option



There's An App for That



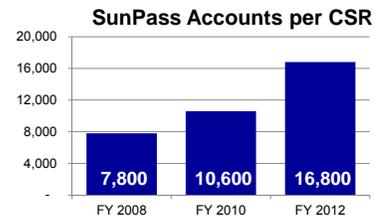
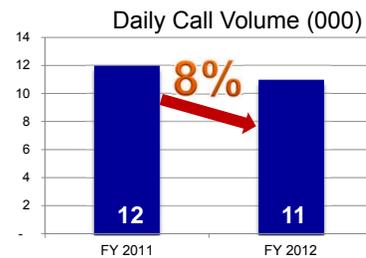
- Activate transponder
- Check balance and replenish
- Update credit card
- Add vehicle
- View recent activity



The New SunPass.com



SunPass Customer Service Center



Customer Feedback

Survey



95% of customers are satisfied with the **SunPass Program**

Focus Groups



Participants were **receptive** to **Express Lanes**



What are Express Lanes?

- ◆ Special lanes dedicated for managing congestion
- ◆ Toll rates vary based on demand
- ◆ Examples on interstates:
 - ✓ SR 91, CA
 - ✓ I-95, FL
 - ✓ I-394, MN



Benefits of Express Lanes

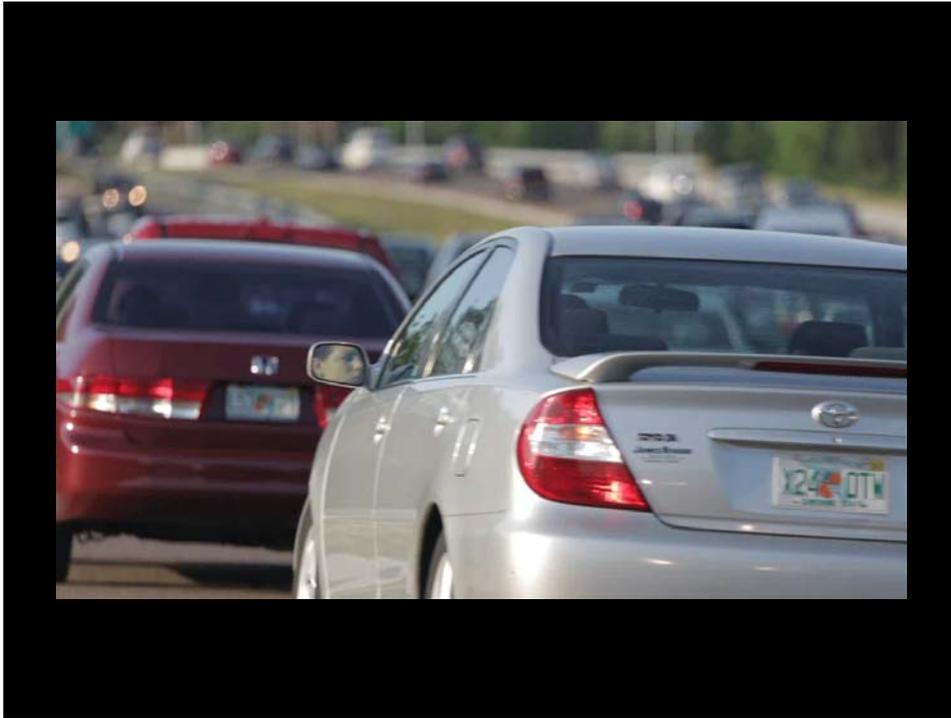
- ◆ Provides travel choices
- ◆ Improves safety
- ◆ Increases mobility
- ◆ Minimizes delay
- ◆ Offers a more predictable travel time for all customers
- ◆ Reduces fuel consumption
- ◆ Maximizes construction dollars



Express Lane Service on Veterans

- ◆ Memorial to Gunn Highway
 - ✓ 6 miles
 - ✓ 1 new express lane/direction
 - ✓ 1 new general travel lane/direction
- ◆ Use flexible delineators for lane separation
- ◆ Future connectivity to similar potential projects in the region





Summary

- ◆ Conventional (gas-tax) funding will not fully fund new roads
- ◆ User-financed facilities help fill the gap
- ◆ Electronic tolling benefits all:
 - ✓ Agency: Lower operational costs
 - ✓ Customer: Faster and easier than cash
- ◆ Congestion can be managed through pricing

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Deputy Executive Director*

