

**I-4 Ultimate Project**

**RFQ Question and Answer Matrix #5 (Issued on March 22, 2013)**

**(Questions Submitted Between March 19, 2013 and March 21, 2013)**

No.	Issue	Section	Question/Comment	FDOT Response
1.	Timing and Amount of Milestone Payments	Section 3.1	<p>Section 3.1 (<i>Project Description</i>) of the RFQ includes reference to the various payments that FDOT will use to compensate the Concessionaire for the design, construction, financing, operation and maintenance of the Project. In particular, the RFQ provides that FDOT intends to partially compensate the Concessionaire with several design and construction Milestone Payments, including a Milestone Payment contemplated upon final acceptance of the Project, and that the RFP will present further details regarding the mechanisms for making these payments.</p> <p>The use of Milestone Payments is an accepted feature of the P3 market in the USA. However, the balance of Milestone Payments compared to the capital value of the Project is an important piece of information for teams from an early stage in the procurement process because the timing and amount of Milestone Payments directly and materially impacts the requirement for and potential sources of private finance. This, in turn, has a bearing on the following:</p> <p><i>Equity Members:</i> arrangements between equity members (including the number of equity members, percentage interests among equity members and control provisions);</p> <p><i>Proposer Team Members:</i> arrangements between consortium members more broadly (including the formulation of bid budgets, allocation of bid costs and commitment of development resources); and</p> <p><i>Financiers:</i> selection of banks and underwriters, which will be influenced by the quantum and mix of short-term versus long-term financing (including the provision of bank support letters required under Section 5.2.1.2(g) of the RFQ).</p> <p>From the nature of the project description in the RFQ, it is possible for proposers to understand the size and scope of the design-build and operations and maintenance opportunities. The current uncertainty in relation to the amount and timing of Milestone Payments, however, means that there is considerable uncertainty as to the amount and nature of private financing requirements for the Project as outlined above.</p>	<p>Your comments are duly noted. Further details regarding the timing and amount of milestone payments will be provided in the RFP.</p>

No.	Issue	Section	Question/Comment	FDOT Response
			We request that FDOT provide as much guidance as possible in the RFQ (rather than waiting for the RFP) regarding the intended amount and timing of Milestone Payments. If it is not possible to give specific details regarding the amount and timing of Milestone Payments, it would also be extremely helpful if FDOT could provide a range or maximum amount of total Milestone Payments as well as details of its intended process for determining the final amount and timing of Milestone Payments.	
2.	Format	Section 5.1	Section 5.1 of the RFQ requires that the “Proposer shall sequentially number all pages in each section of the SOQ and separate each section with a divider tab.” We request that there be no page numbering requirement for the Financial Statement Binder and for Volume 2, which will also include financial statements.	FDOT will not make the requested changes.
3.	Format	Section 5.1	The RFQ requests that “Proposer shall subsequently number all pages in each section of the SOQ...” Q&A Matrix #2, question #24, says, “All forms must be formatted exactly as provided by the RFQ.” In order to number all pages, we will have to add page numbers to the forms, letters, financial statements, etc., including the originals, which then alters the signed original. Please consider limiting subsequent page numbering to the Financial and Technical Approach section only.  If this request is not approved, please confirm that Proposers are allowed to alter or remove the footers on the forms in order to make space for page numbering.	FDOT will not make the requested change. Sequential page numbering should be added to the footers.
4.	Format	Section 5.1	The word “section” seems to be used interchangeably throughout the RFQ. Could you confirm the requirement for numbering pages is that after each section we are to start page numbers back at 1? For example-Section 5.2.1.1.(a) will be numbered from 1 to xXx and then in Section 5.2.1.1.(b) the pages will begin at 1 again?	Each of the General and Legal (Section 5.2.1.1), Financial (Section 5.2.1.2) and Technical (Section 5.2.1.3) section should be sequentially numbered beginning with 1.
5.	Format	Section 5.1(b)ii	We understand the RFQ requires “a standard, unlocked Microsoft Excel workbook containing all Form C information (organized in the same manner as Form C, with each Form C chart on separate sheets within the workbook).” It is our understanding that this unlocked sheet for Form C-2 will be unsigned, meaning, without an electronic image of the signature of the CFO. Only the hardcopy of form C-2 needs to be signed. Please confirm.	Confirmed.

No.	Issue	Section	Question/Comment	FDOT Response
6.	Financial Statements Notebook	Section 5.1 Section 5.2.1.2(d)	<p>Please clarify if the financial statements notebooks need to be sequentially numbered? (Refer to Section 5.1)</p> <p>Additionally, may we include the financial statements spiral bound, or are they required to be delivered in three ring binders? (Reference to loose-leaf three ring binder on Section 5.1, reference to separate notebook in Section 5.2.1.2(d)).</p>	<p>Yes.</p> <p>The Financial Statements may be spiral bound, so long as they are contained within, and are removable from, the Volume 1 three-ring binder(s) as a discrete portion.</p>
7.	General and Legal  Form A	Section 5.2.1.1(b)  Form A	<p>In FDOT’s response No. 2 in the Question and Answer Matrix #2, FDOT states that:</p> <p>“Each Equity Member of the Proposer team must acknowledge that the firm speaking on behalf of the Proposer team is authorized to do so, regardless of whether the Proposer entity is not yet legally formed at the time of submission of the SOQ.”</p> <p>However, amongst Proposer Teams there is usually an individual that is appointed as the “Proposer Representative” and who is authorized to sign on behalf of the Proposer, as opposed to a “lead firm.”</p> <p>The representations made in the SOQ will be set forth and authorized by all of the Equity Members and not made in particular by one “lead firm.” Instead the SOQ will be a collaborative effort and we request that the language be amended as follows:</p> <p>“... representations, statements and commitments made <del>by the lead firm</del> <u>in the Statement of Qualifications</u> on behalf of the Equity Member have been authorized by, are correct, and accurately represent the role of the Equity Member in the Proposer team.</p>	<p>Please see revised language in RFQ Addendum No. 3.</p>
8.	General and Legal  Claims and disputes	Section 5.2.1.1(f)	<p>Please confirm that the list and brief description of each arbitration, litigation, dispute review board and other dispute resolution proceeding referenced in this paragraph refers only to such issues dealing directly with the project owner (e.g. third party claims, subcontractor disputes, etc. are not pertinent).</p>	<p>Confirmed.</p>
9.	General and Legal	Section 5.2.1.1.(f)	<p>Please confirm that it would be acceptable for the CEO to sign the Letter of Material Changes in Financial Condition per Section 5.2.1.2.(j) instead</p>	<p>The CEO may sign the letter of material changes in financial</p>

No.	Issue	Section	Question/Comment	FDOT Response
	Certification	Form F	of the CFO. Per the statutes of one of our team members, the CFO is not authorized to make representations or engage in discussions regarding future events or developments of the company.	condition under Section 5.2.1.2(j) if the CFO is not authorized to do so.
10.	Form G	Section 5.2.1.1	Addendum 1 added sub-sections to Section 5.2.1.1. Form G – Proposer Experience Summary has been duplicated (Section 5.2.1.1(u)). It is already provided in Section 5.2.1.1(h). It is FDOT’s intention to have this Form duplicated in the same Section?	Please see revised language in RFQ Addendum No. 2.
11.	Form G	Sections 5.2.1.1(h) and (u)	Sections 5.2.1.1.(h) and (u) are both asking for a completed Form G – Proposer Experience Summary. Please confirm that the same form should be submitted to address the two separate sections.	Please see response to Question 10 above.
12.	General and Legal	Section 5.2.1.1(h) and (u)	Form G – Proposer Experience Summary is repeated twice in the General and Legal Section 5.2.1.1. Please confirm if this is intentional, or specify where Form G should be included, if only once.	Please see response to Question 10 above.
13.	General and Legal	Section 5.2.1.1.(l) through (z)	Addendum #1 added these items to the General and Legal section. Is the intent in order for Proposers to provide two identical sets of these items- one in the General and Legal Section, and the other in the Financial section?	Yes – duplicate sets of each of these submittals should be included (i.e., one set (21 copies) in the General and Legal section, and another full set in the Financial or Technical section, as applicable).
14.	Forms	Section 5.2.1.1.(l) , (o), (q), (s)	It is our understanding that the maximum number of projects per Proposer in forms C-1, D-1, D-2, and D-3 is ten regardless of the number of Equity Members and Major-Non Equity Members. Please confirm.	A Proposer may list a maximum number of ten projects in the aggregate on Form C-1, regardless of the number of Equity Members. Major Non-Equity Members’ experience should not be included on Form C-1.  For each of Forms D-1, D-2 and D-3, the Proposer may list a maximum of ten projects for the applicable Major Non-Equity Member (including projects of any Guarantor for such Major Non-Equity Member).

No.	Issue	Section	Question/Comment	FDOT Response
15.	Form G	Section 5.2.1.1	Form G (Proposer Experience) has been stricken from Section 5.2.1.1 – General and Legal, but the document still remains listed in Exhibit C (RFQ Forms) and the actual form is still included with the rest of the forms at the end of the RFQ. Please clarify whether or not Form G has been removed from the list of required forms.	Form G is required under Section 5.2.1.1(h).
16.	General and Legal  Financial	Section 5.2.1.1 and 5.2.1.2	Please confirm that an equity member, to the extent that it is a private company or a public company that wishes to keep its identity and financial information confidential at this stage in the process, can submit all the information required in 5.2.1.1 and 5.2.1.2 of the RFQ and relevant to an equity member (including all the corresponding forms) under a separate sealed cover.	Information which a proposer wishes to submit confidentially must satisfy the requirements of Section 5.2.2(a). Listing and including any information as confidential in Volume 2 is not determinative of whether such information will be considered confidential under Florida law. Any information that is not protected from public disclosure under Florida law will be subject to public disclosure.
17.	Financial	Section 5.2.1.2(b)	Addendum 2 of the RFQ reflects a change in the footer of Form C-1R. Does FDOT intend to an updated Excel document for this as well?	Please see revised Form C-1R in RFQ Addendum No. 3.
18.	Financial	Section 5.2.1.2(c)	Form C-2 provided in addendum two redline is different that Form C-2 included in the Microsoft Excel file. The form included in the addendum has a “Long Term Debt” column which is not included in the Excel file. Please advise which version of Form C-2 should be used.	Please use revised Form C-2 in RFQ Addendum No. 3.
19.	Financial	Section 5.2.1.2(d)	Should confidential financial statements be only submitted in Volume 2 of the SOQ and, if so, how many copies should be submitted (10 or 21)?	Ten hard copies of any confidential financial statements should be submitted in Volume 2. The financial statements should also be submitted in electronic format in accordance with Section 5.1(a) and (b) (in which case they should be contained on a separate CD(s)/USB drive(s) clearly labelled Confidential/Volume 2).

No.	Issue	Section	Question/Comment	FDOT Response
			Further, can financial statements submitted in Volume 2 be placed in sealed envelopes that are then placed in a three-ring binder?	Yes, that is acceptable.
20.	Financial	Section 5.2.1.2(d)	<p>Section 5.2.1.2(d) indicates that financial statements should be audited in accordance with US GAAP, or IFRS, or accompanied by a letter from a CPA of the applicable entity addressing all areas of the financial statement that would be affected by a conversion to US GAAP or IFRS, and the financial impact thereof.</p> <p>Please specify whether “applicable entity” refers to the company submitting the financial statements or an independent CPA.</p>	“Applicable entity” refers to the company submitting the financial statements.
21.	Financial	Section 5.2.1.2(d)	<p>Item (ii) of Section 5.2.1.2(d) of the RFQ states: “Financial statements should be provided in U.S. dollars if available. If financial statements are not available in U.S. dollars, the Proposer must include summaries of the income statements, cash flow statements, and balance sheets for the applicable time periods converted to U.S. dollars by a certified public accountant using the exchange rate prevailing on the last day of the applicable fiscal year as published in the Wall Street Journal”.</p> <p>Our parent company provides these summaries in English and in U.S. dollars along with its financial statements and such summaries are certified by the same firm, which uses exchange rates different from the ones specified by the RFQ. These are the summaries we have been using on precedent P3 projects in the US. We consider that given that the exchange rates are certified by a public accountant, this requirement should be enough to ensure the numbers are true and correct. Given the impracticability of this requirement, and given the short time allowed to respond to the RFQ, please consider deleting “as published in the Wall Street Journal” to the extent the certification requested by FDOT had been previously obtained using a different exchange rate.</p>	Please see revised language in RFQ Addendum No. 3.
22.	Letter of Parent Company Support	Section 5.2.1.2(f)	<p>Previous RFQs (including FDOT’s own I-595 project as well as the East End Crossing project, both of which involved the same legal advisor) did not use the concept of a Guarantor, but instead relied on a written and binding commitment of the parent company in form of a letter of parent company support. Such commitment should be sufficient to allow FDOT to evaluate the financial strength of the parent company, without the need for a separate guarantee, in particular when it is unclear what such guarantee will actually have to be given for beyond what is already contained in the support letter. We therefore ask for the concept of a</p>	FDOT will not make the requested change. A parent company letter of support indicates the parent’s intention to support the subsidiary in respect of this Project, but the subsidiary will be evaluated based on its own qualifications. Any Guarantor of an Equity

No.	Issue	Section	Question/Comment	FDOT Response
			“Guarantor” at this stage to be removed. Otherwise, please confirm the intention behind the concept of a “Guarantor” at the RFQ stage, the anticipated content of the guarantee and the difference between such guarantee and the parent company support letter.	Member or a Major Non-Equity Member must be identified on Form B to be completed by the Proposer and its qualifications will be evaluated as provided in the RFQ. The Guarantor is not required to submit an executed guarantee with the SOQ.
23.	Clarification on Design Manager experience	Section 5.2.1.3.[g](iv) - Technical	Within the language of the stated requirements for Design Manager is the following statement: “must have no less than ten (10) years' experience in the design and engineering of transportation structures”. Could FDOT please clarify "transportation structures"? Is it FDOT's intent to refer to "transportation facilities", or specifically to the transportation structures?	The reference is specifically to transportation structures.
24.	Pass/Fail Review	Section 6.2(e)(i)(3)	The revised Section 6.2(e)(i)(3) requires that at least one project of the projects meeting the requirements in Section 6.2(e)(i)(1) must have been under the control of the Equity Member for at least four years following financial close. It is, however, no longer specified what “control” means. Please confirm our understanding that “control” means that the Equity Member has a veto right not only with respect to certain matters specifically defined in the shareholders or operating agreement (so-called “Reserved Matters”), but with respect to any matter to be decided by the Board of Directors or the Management Board of the project company.	Please see Section 6.2(e)(i), fourth bullet.
25.	Form B	Form B	In Form B Section C table, Addendum 1, please confirm that the "50%" under "Percentage Interest in Proposer" (column) corresponding to "Equity Member 1:" (row) is only as an example and does not reflect a requirement for Equity Member 1 to have 50% Interest.	Confirmed.
26.	Form C-1	Form C-1	Considering response No. 6 in Q&A Matrix #2 and response No. 23 in Q&A Matrix #3, please confirm that the applicable period includes the entire month of March 2006.	The applicable period is calculated from the SOQ submittal date, and therefore would not include the entire month of March 2006 if the applicable period is seven years.
27.	Form C-1	Form C-1	Please clarify whether the reference in footnote (5) of Form C-1 to “the exchange rate as of March of March 19, 2013 as published in the Wall Street Journal” means (a) the exchange rate as of March, 19, 2013, which is published on March 20, 2013 or (b) the exchange rate as of March 18, 2013, which is published on March 19, 2013.	Please use the March 19, 2013 exchange rate, as published in the hard copy issue of the Wall Street Journal on March 20, 2013.

No.	Issue	Section	Question/Comment	FDOT Response
28.	Form C-1	Form C-1	<p>We refer to question and response 25 in the RFQ Q&amp;A Matrix #3 issued on March 15 and the subsequent amendment to Form C-1 Financial Qualifications. We agree that Denver FasTracks Eagle P3 Project is a relevant precedent transaction for consideration in the I-4 RFQ, however to genuinely reflect the “ability of the equity members to arrange and close financing on this Project” FDOT should consider the role of Equity Members in the development and arrangement of committed financing in the period up to Financial Close. Projects where any Equity Member’s participation occurred only at or after Financial Close does not demonstrate ability to arrange and close financing and therefore should not be included as eligible credentials. To this end we request that the stated criteria be amended to the following:</p> <p>“... The Equity Member must have held a minimum ten percent (10%) at pre-qualification, final bid, selection of preferred bidder and securing the financing package for financial close”</p>	FDOT will not make the requested change.
29.	Form of presentation of company’s participation in project	Form C-1 Form D-3	<p>In Q&amp;A #4, FDOT has confirmed our understanding that the level of Equity Member's participation should or can be indicated in the following format:</p> <p>\$(total amount of equity in the project)</p> <p>(\$[amount of company’s participation]; %[●] shareholding of the project company)</p> <p>However, examples currently provided have not changed from the original version. To further confirm, for an example where total equity in a reference project where total equity in the project was \$100 million, with Equity Member's participation is \$50 million (comprising \$30 million in equity and \$20 million in subordinated shareholder debt), that participation can be presented as follows:</p> <p>\$100,000</p> <p>(\$50,000; 50% shareholding of the project company)</p>	FDOT confirms your interpretation on treatment of equity and subordinate shareholder debt in the example provided.
30.	Addendum #1, Form C-1R	Addendum #1, Form C-1R	Could FDOT please clarify which is the correct date we should insert in Form C-1R under the “Project Completion Date” column? Should this date be the same as the “Date of Commencement of Operation” in Form C-1, or is it the end of concession period?	Yes – please see revised language in RFQ Addendum No. 3.

No.	Issue	Section	Question/Comment	FDOT Response
31.	Financial Qualifications - Summary Financial Information  Highly rated short-term investments	Exhibit C - RFQ Forms: Form C-2	On Form C-2, there is a column for Cash & Cash Equivalents. Our balance sheet is very liquid and we have a large amount of highly rated short term liquid securities that we invest in. For accounting purposes we show those assets on our balance sheet as short-term investments as part of our current asset classification. For Form C-2, can we include the amount of short term investments in the Cash & Cash Equivalents total, or would it be acceptable for us to add a column on Form C-2 labeled Short-Term Investments so the reader of this Form can get an accurate understanding of our firm's liquidity?	Short-term investments that mature within three (3) months may be classified as Cash & Cash Equivalents.
32.	CFO Certification	Form C-2	<p>Please modify Form C-2 to allow it to be certified by other senior officers in the firm that serve in a position of authority with regards to the accuracy of the Summary Financial Information as some firms do not have a Chief Financial Officer for the entities(s) that are submitting qualifications. There are a number of other company officials that can provide a similar senior level certification commitment as required.</p> <p>We request that the footnote on Form C-2 FINANCIAL QUALIFICATIONS – SUMMARY FINANCIAL INFORMATION be changed to:</p> <p>(* ) A member of the Board of Directors, the Chief Financial Officer, Treasurer or Controller for each reporting entity must certify the information on this form as complete, true and correct. Information should be derived from audited financial statements where possible. Audited financial statements will prevail over this table.</p> <p>Accordingly the signature line would be modified to reflect that:</p> <p>“I hereby certify that the foregoing is complete, true and correct, and that I am the [a Director of the Board, Chief Financial Officer, Treasurer, Controller] of the entity to which this form pertains:”</p>	Please see RFQ Addendum No. 2 and response to Q&A Matrix #4, Question 7.
33.	Net Worth definition	Exhibit C - RFQ Forms: Form C-2	With regard to Form C-2, Footnote (4), could FDOT please define "Net Worth" in the calculation of the gearing in Form C-2?	“Net Worth” is defined as total equity excluding goodwill and intangibles.
34.	Form C-2	Form C-2	With respect to Form C-2, we note FDOT's response to question 30 in Q&A Matrix #2. Would footnote (3) in Form C-2 also apply to the Total Equity column as well?	Yes – please see revised language in RFQ Addendum No. 3.

No.	Issue	Section	Question/Comment	FDOT Response
			Additionally, with respect to footnote (4), would FDOT consider Long Term Liabilities to be the same as the column labeled Long-Term Debt and Net Worth to be the same as the column labeled Total Equity?	Yes – please see revised language in RFQ Addendum No. 3.
35.	CFO signature on electronic Form C-2	Form C-2	<p>We understand that hard copies of Form C-2 in the submittal require CFO signature, which may be electronic as long as it is in blue ink.</p> <p>Please clarify our understanding that the Excel files that are submitted as part of the electronic submission do not require CFO electronic signatures to be embedded into the Excel file.</p>	Please see response to Question 5 above.
36.	Exchange Rate – applicable WSJ date	Form C-1, Footnote (5) Form C-1R, Footnote (5) Form D-1, Footnote (6) Form D-1R, Footnote (5) Form D-2, Footnote (6) Form D-2R, Footnote (5) Form D-3, Footnote (6) Form D-3R, Footnote (5)	Wall Street Journal publishes exchange rates as of the close of business the day prior to the date of WSJ publication (i.e. March 19 issue has exchange rates from March 18 close, March 20 issue has exchange rates from March 19 close). Could FDOT please clarify whether we should use the March 19 or the March 20 hard copy issue of WSJ (i.e. March 18 or March 19 close of market data) to convert project values from non-USD currency?	Please see response to Question 27 above.
37.	Reference contacts	Form C-1R Form D-1R Form D-2R Form D-3R Form H	<p>Could FDOT please clarify whether, for project and/or key personnel references, we can provide contact information for a reference who was an owner’s employee at the applicable time period but has since retired or moved to another employer?</p> <p>Could FDOT please clarify whether, for project and/or key personnel references, we can provide contact information for a reference who was, at the applicable time period, employed by a private company that was contracted by owner to act as owner’s representative?</p>	<p>Yes, that is acceptable.</p> <p>No - the reference must be from the owner.</p>





No.	Issue	Section	Question/Comment	FDOT Response
			It does not seem to be in FDOT's best interest to exclude from this RFQ process a number of highly-qualified and experienced firms (many of which have previously participated in procurements by FDOT and for other P3 projects in the United States) on the basis of an administrative requirement that is simply impossible to fulfill in the given timeframe.	
43.	Form F	Form F	Please confirm that Form F does not require the certifying firm to answer the questions with respect to the third-party "joint venturers and partners" of the certifying firm involved in other projects and not controlled by the certifying firm, where such joint venturers and partners will not be involved in the Project.	Please see revised language in RFQ Addendum No. 2.
44.	Interpretation	Form F	We interpret the reference to "material misrepresentation" in Form F, Question 5 as capturing civil liability and/or criminal action resulting from a fraudulent misrepresentation, ie liability/action resulting from a false statement made with the knowledge that the statement was false. This is consistent with the earlier reference in Question 5 to "making a false claim" ie making a claim that was at the time to be false. Please confirm that this interpretation is correct.	This question raises an issue of legal interpretation which FDOT is unwilling to answer.
45.	Form F Interpretation	Form F	<p>The revisions to the definition of "affiliate" in Form F in Addendum #2 have significantly broadened the scope of the definition at a date which is only ten days before the Submission Date. We are of the view that this revision is not consistent with other PPPs in the US market and creates a standard that is not achievable. As we have expressed in a previous RFI, it is not practically possible given the global nature of the entities involved in our consortium, involving many hundreds of entities, for an individual to conduct the due diligence necessary to obtain this information, particularly in the short time period remaining. This presents a serious obstacle to our ability to provide a responsive proposal to the RFQ, as we take compliance matters extremely seriously and are not prepared to submit a certification which has not been the subject of due enquiry. The addition of a 10 year time period does not resolve this problem for us, as the issue relates to the sheer volume of the due diligence enquiry that would be required. We therefore request that the definition of affiliate be revised as follows:</p> <p>"Affiliates include, in the case of Equity Members, the parent company of such Equity Member, in the case of Major Non-Equity Members, the parent company either identified in the parent company letter of support or the Guarantor, if one has been identified by the entity, subsidiaries of such</p>	Please see revised language in RFQ Addendum No. 3.

No.	Issue	Section	Question/Comment	FDOT Response
			<p>entities, and joint ventures and partnerships of the Proposer, any Equity Member, any Major Non-Equity Member or any Guarantor (but not as to activities of other joint venturers or partners not involving the Proposer, any Equity Member, any Major Non-Equity Member or any Guarantor), and other financially liable parties for that entity and, for item 1 only, any other individual or entity included in the definition of “affiliate” under Section 337.165, Florida Statutes.”</p>	
46.	Form H	Form H	<p>In instances where Forms had already been completed and signed, and the only change on the form is in the footer (ie the inclusion of “Addendum No. 1 – March 15”), is it necessary to have the forms completed again and resigned? This is with specific reference to Form H where these forms have been completed and signed by representatives outside of our team including client representatives of DOTs</p>	<p>It is not necessary to have Form H completed and signed again in these circumstances. Generally speaking, if the only change to a Form was in the footer and the Form was completed and signed prior to issuance of Addendum No. 1, there is no need to have the Form completed and signed again unless the Form was amended by a subsequent addendum (in which case the footer must reflect the subsequent addendum version).</p>
47.	SOQ Submission Date Extension	General	<p>Please consider extending the deadline for the submission of the SOQ by at least two (2) weeks. Addendum No. 1 expands the definition of “Affiliates” significantly. The revised definition requires extensive due diligence to complete Form F. Firms required to submit Form F must now provide information with respect to all its joint venturers (whether or not related to the current solicitation), all entities under common ownership, and the individuals and entities defined as “affiliates” under Section 337.165, Florida Statutes.</p> <p>Although this amendment may not affect all of the proposers, the impact that it has on proposers which are part of global groups is monumental. This task cannot reasonably be expected to be completed in less than 2 week. We urge you to consider the disparate impact that this amendment has on some of the proposers and grant the requested extension.</p>	<p>Please see revised language in RFQ Addendum No. 3 and response to RFQ Q&amp;A Matrix # 3, Question 15.</p>
48.	Confidential	General	<p>Please confirm that, given the sensitivity of non-public financial information to be submitted by the Proposer team members as part of the</p>	<p>Non-public financial information must be submitted</p>

No.	Issue	Section	Question/Comment	FDOT Response
	Information		SOQ, the non-public financial statements submitted as part of the SOQ may be submitted only in hard copy and not in electronic form.	in both hard copy and electronic format, as provided in the RFQ.