

## RESUME

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### Summary

More than 30 years experience reading and interpreting plans, specifications and permits related to FDOT, County, and Municipal construction contracts. More than 30 years experience estimating and constructing FDOT, County, and Municipal construction projects. Proven ability to produce increases in revenue, margins and operational efficiencies. Adept at developing and implementing policies and procedures. Innovative leader, skilled in problem resolution and management. Excellent contract and vendor negotiating skills.

### RECORD OF WORK EXPERIENCE

July 1, 2011 to Present – Owner and President of R2L, Inc. a Service-Disabled Veteran-Owned Small Business, specializing in site work, heavy civil construction and highway construction. Responsible for marketing, sales, estimating and daily operations of business.

April 1, 2010 to June 30, 2011 – Senior Estimator – The Lane Construction Corporation, Mulberry, Florida. Responsible for staff of 4 estimators, strategic planning for district, budgeting for estimating department.

May 31, 2006 to October 21, 2009 – Owner/President – FTD Construction, Inc. Responsible for marketing, sales, estimating and daily operation of business. Increased sales from \$5 million per year to over \$10 million per year with a staff of 44 people and over 90 pieces of equipment and vehicles. FTD specialized in commercial site work, heavy civil construction, and highway construction.

November 4, 2005 to May 30, 2006 – Vice President – FTD Construction, Inc. Responsible for bidding all work and day to day operations of the company.

June 1, 2003 to November 4, 2005 – Sr. Project Engineer – The Lane Construction Corporation, Mulberry, Florida. Responsible for Engineering Department with a staff of 2 Job Engineers, 1 Junior Estimator and 1 Lead Estimator.

February 1, 1988 to May 31, 2003 – Chief Estimator/Engineer/Vice President – Bulger Construction Company, Mulberry, Florida. Responsible for complete bid process from

quantity take-off through bid submittal, administration of subcontracts, change orders, materials purchasing and final measurement of completed projects. Heavy and Highway construction for F.D.O.T., County, City and private development.

May 1984 to January 1988 – Owner and General Manager – Central Florida Concrete of Polk County, Inc. Responsible for complete projects from bid process through completion. Scope of work was highway drainage, pipe, inlets, box culverts, headwalls and concrete curb.

May 1982 – May 1984 – Estimator/Engineer – Miller-Bulger Contracting Company, Lakeland, Florida. Responsible for bid process from quantity take-off through submitting bids, administration of subcontracts, change orders, materials purchase and final measurement of completed projects. Heavy and Highway construction for F.D.O.T., County, City and private development.

February 12, 1982 to May 10, 1982 – Engineer I – Office Engineer in Asphalt Department with Florida Department of Transportation, Bartow, Florida. Acted as liaison between Central, District and Field laboratories. Responsible for processing design mixes for each project where asphaltic mixtures were used. Responsible for supervising the District Asphalt Laboratory and personnel in obtaining, testing and reporting independent assurance samples and review and evaluation of said samples.

May 8, 1981 to February 12, 1982 – Engineer I – Foundation Section in the Materials and Testing Department with the Florida Department of Transportation, Bartow, Florida. Responsible for preparing and/or assisting in the preparation of written engineering reports for use in the design of structure foundations. Special field testing and data collection.

October 1979 to May 1981 – Engineer Training Program – Florida Department of Transportation. Training as follows: Traffic Operations – 4 weeks; Location Survey – 7 weeks; Planning – 4 weeks; Drainage – 2 weeks; Right of Way – 2 weeks; Design – 10 weeks; Construction – 12 weeks; Maintenance – 12 weeks; Project Development and Environmental – 4 weeks; Public Transportation – 1 week; Gainesville (Office of Materials and Research) – 4 weeks; Tallahassee (Central Office) – 7 weeks.

September 1979 to October 1979 – Engineer Technician IV – Traffic Operations, Florida Department of Transportation. Responsible for plotting topography, calculation of quantities and assisted in preparation of plans for intersection improvements.

April 1979 to September 1979 – Engineer Technician III – Traffic Operations, Florida Department of Transportation. Responsible for draft topography, utilities and right of way from survey books and construction plans. Developed design of construction plans

for traffic signals, signing, widening, channelization, street lighting and pavement markings. Calculated quantities and itemized summary of quantities and bill of materials.

April 1978 to April 1979 – Engineer Technician II – Traffic Operations, Florida Department of Transportation. Responsibilities same as outlined above.

September 1976 to June 1977 – Engineer Technician II – Construction, Florida Department of Transportation. Responsible for running the instruments on survey party taking cross-sections, running bench line and taking final measurements on projects that were being completed.

April 1976 to September 1976 – Engineer Technician II – Traffic Operations, Florida Department of Transportation. Responsible for plotted topography and cross-sections for intersection improvements.

April 1974 to December 1974 – Assistant Accountant – Pavers, Inc. Responsible for accounts receivables and accounts payables. Checked tickets on deliveries of aggregate and liquid asphalt.

April 1973 to December 1973 – Engineer Technician I – Final Estimates, Florida Department of Transportation. Responsible for preparing and checking roadway quantities and areas for final estimates.

October 1969 to May 1972 – Served in the United States Army

#### EDUCATIONAL BACKGROUND

Desoto County High School, 1969

Topographic Computing, United States Army Engineering School, Fort Belvoir, VA, 1970

Polk Community College, A.A. Degree, 1975

Polk Community College, Course in Soils Mechanics, 1981

University of South Florida, B.S. Degree in Business Management, 1995