

RESUME

Ernest J. Wolf

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PROFILE

Licensed general contractor (Florida No. CGC 1508130) and seasoned construction executive with extensive experience in the following: construction operations, business development, design-build procurements contract and claims administration; and project oversight; job cost accounting and cost controls; field operations; heavy equipment rental rate development, cost and maintenance tracking programs; estimating; and disadvantaged business enterprise programs.

KEY QUALIFICATIONS

- Business Development
- Hands-on business executive
- Licensed general contractor
- Team player
- Strong coach and mentor
- Corporate staff supervision
- P&L management
- Corporate secretary and treasurer experience
- Extensive claims preparation and recovery in regards to public works in Georgia, Florida, Pennsylvania, North Carolina, South Carolina, and Virginia
- Extensive project management experience
- Strong negotiating, relationship, and vendor management skills
- Estimating oversight

EMPLOYMENT HISTORY

2018 to Current Working on Disputes Review Boards. (See list below)

2014 to 2017 Adjunct Instructor for North Georgia Technical College, Blairsville Campus. Currently semi-retired.

2010 to 2014 **United Infrastructure Group, Inc.**, Great Falls, SC/Orlando, FL

Division Manager

Responsible for all construction operations in running a Division of a construction company. I was responsible for business development, construction operations, and all business functions for the division. We grew from 2 people to 100 employees in two years and performed \$30M in sales each year. We also secured two design/build projects during my tenure.

2008 to 2010 **SEMA Construction, Inc.**, Orlando, Florida

Business Manager

Responsible for business development for the Southeast Division including managing the Division Office, contract administration, supporting the estimating staff and field operations. In this position, I was responsible to get SEMA's name and reputation to the various Owners, Design Engineering Companies. Build relationships to be successful in the Design/Build Market in Florida. As well as finding other opportunities throughout the southeast.

1991 to 2008 **Hubbard Construction Company**, Orlando, Florida

Vice President of Contract Administration/Estimating

Responsible for all contract administration at Hubbard and its sister company, Blythe Construction, including management of accounts receivable, and review and negotiation of construction contracts, subcontracts and purchase orders. Worked on Hubbard's only major acquisition during my tenure, Blythe Construction, from conception through final merger. Additionally, prepared and manage all formal claims and requests for additional compensation/time, manage all contractual disputes, and act as advisor to the field operations. Close coordination with estimating staff on bids and management decisions on bidding integral to work. Managed the estimating department for the construction operations. This included business development, building relationships with Design firms and the Owners to tackle the design/build market. Responsible for the corporate Disadvantaged Business Enterprise Program.

Key Accomplishments:

- Participated in the acquisition and merger of Blythe into the Hubbard Group.
- Developed the design/build market and build relationships with engineering firms and were successfully shortlisted on multiple projects.
- Negotiated and monitored hundreds of millions in subcontracts and purchase orders with no major claims or litigation
- Qualifying Certified General Contractor for Hubbard
- Supervise contract administration for both companies of the Hubbard Group.
- Supervised and rebuilt the Estimating Department at Hubbard and reopened the channels of communication between Estimating and Operations.

Previous Position(s): Director of Contract Administration

1986 to 1991 **Jasper Construction Company**
Atlanta, Georgia
Claims Strategist-Secretary/Treasurer

Previous Position(s): Assistant Secretary Treasurer/Contract Administration.

1985 to 1986 **B.G, Danis Company**
Dayton, Ohio
Administrative Assistant to the President

1971 to 1985 **S. J. Groves & Sons Company**
Minneapolis, Minnesota , and

Jasper Construction Company (subsidiary of S.J. Groves)
Accounting Manager-Equipment Department

Previous Position(s): Assistant Division Administrative Manager; Office Manager; Payroll Clerk

EDUCATION

1997 - B.S. Management with Honors
National Louis University

1998 - M.S. Managerial Leadership
National Louis University

CERTIFICATIONS

2004 - Licensed General Contractor (FL No. CGC 1508130)

OTHER

Volunteered as a Court Appointed Special Advocate for Children until leaving North Georgia DRB Administration & Practice Workshop 8-21-2017
Member of Regional DRB Association.
Dispute Resolution Boards

Current

Serving as the 3rd member of the Regional Board. (On call)
Serving As chairman on a Board for FDOT Turnpike FPN 435786-1-52-01 from Minneola Interchange to O'Brien Rd. Meets Bi-Monthly \$232,754,775.46
Serving on a Board for CFX Project SR 417 Widening from International Dr. to

John Young Parkway. Project # 417-141. (Meets Bi-monthly) \$81,671,607.
Serving on a Board for FDOT District 5, Sumter County SR 50 from
Sumter/Hernando County line to east of CR 478A – Add lanes & reconstruct.
Project # 435859-3-52-01. Meets quarterly, \$26,294,705.
Serving as Chairman on a Board for CFX Project SR 429 Widening from
Tilden Road to Florida's Turnpike. CFX Project No. 429-154. \$97,659,429.92.

Completed

Served on a Board for FDOT District 1 Project 410666-3-52-01,
410666-3-56-02,410666-3-56-03 SR542 from Buckeye Loop Rd to Ease of US 27
Widening. Project value of 43,563,142.93. (Meets bi-monthly) \$43,563,142,
should complete by the end of the year.
Served on a Board for FDOT District 1 Project 196022-5-56-01 & 02, Manatee
SR 64 Round-A-Bout @ Rye Road, value of \$4,989,441.43. Completed
Served on the DRB at GOAA BP-486, Taxiway rehab. Project value of
\$30,000,000. Completed
Served on SR 429 at Stoneybrook Pkwy CFX Project 429-316A \$10,823,377
Completed
Served on the DRB at GOAA BP-S00174 Heintzelman Rent-A-Car Storage Lot
#1. Project value \$19,598,667.76. Completed.
Served on 4 hearings.