

## **Kent A. Selzer**

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### **Professional Experience**

#### **KENT A. SELZER**

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#### **QUALIFICATIONS**

Twenty years' construction experience on governmental, commercial, heavy highway, bridges and residential projects. Personally involved in all phases of construction - design, procurement, construction, and claim preparation and analysis. Currently President / Owner of Verification Technology, Inc. a consulting firm in Tampa, Florida, and previous President / Owner of Dane Construction and Company, Inc. a company specializing in the installation of reinforced earthwalls for heavy highway and bridge contracts. Spent 7 years as Field Operations Manager for Cone Constructors, Inc. a third generation heavy highway and bridge contractor in central Florida. Was employed four years with Excell, Inc., as a Program Director for a dispute management firm specializing in preparing and/or defending construction claims and disputes. Spent two years as a project controls engineer for one of the largest construction firms in the country, Flour Daniel. Responsible for implementing on site project controls, schedules and cost control systems, and co-authored a Schedule Training Manual for Flour Daniel's Maintenance Division. In addition, spent four years with a General Contractor, Selzer Construction Company, Inc., and was involved with all aspects of project controls, design, and actual field installation on commercial projects.

#### **PROJECTS (Management and/or Supervisor)**

- Heavy construction, highway, bridges and subsurface utilities
- Construction Claims (prepare, coordinate and negotiate)
- High rise and multi-family construction
- Detention Facility construction
- Public Institutions, Educational Facility construction
- Blast Furnace
- Asbestos abatement
- Resorts
- State Departments of Transportation projects

## Professional Experience

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**KENT A. SELZER**

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### EXPERIENCE

- 1994 - Present     **President**, Verification Technology, Inc., Tampa, FL. Owner and President of Verification Technology, a consulting firm specializing in Construction and Contract Dispute Resolutions. Worked with numerous Contractors, Suretys and Law Firms including AIG Insurance Company / RLI Insurance / Carey O'Malley, Whitaker & Manson / Suarez & Wardell / The Law offices of Ed Etcheverry / Watt, Tieder, Hoffar & Fitzgerald / Smith Currie & Hancock / Vezina, Lawrence & Piscitelli, PA. Verification Technology, Inc. provides a professional and detailed analysis and presents its findings to the client.
- 1999 - 2006     Dane Construction and Company, Inc., Tampa, FL,. Previous Owner and President of Dane Construction and Company, Inc., a company specializing in the installation of reinforced earthwalls for heavy highway and bridge contracts. Dane has assisted with the Palmetto Expressway, I-4 Osceola Intersection, Suncoast Parkway, Orlando Western Belt Way, I-275 Roosevelt Intersection, emergency repairs to Veterans Expressway, Tampa I-4, LeJuene Road at the Miami Airport, various portions of I-95, 9A in Jacksonville, Tampa Airport Interchange, and numerous other projects.
- 2000 – Present     **Senior Consultant**, *Qualex Consulting Group, Tampa, FL*. Provide scientific, business and legal support to attorneys, sureties, contractors and other consultants, concerning claims analysis, claim defenses, negotiations, CPM schedule analysis for various construction projects. Such support often involves the analysis of payment bond claims, and performance obligations for contractors and sureties.
- 1994-1999     **Field Operations Manager**, *Cone Constructors, Inc., Tampa, FL*,. Suncoast Parkway – Tampa, Florida (\$ 74,000,000); Polk Parkway - Lakeland, Florida (\$ 105,000,000); Southern Connector - Orlando, Florida (\$ 20,000,000); Osceola Parkway - Kissimmee, Florida (\$ 15,000,000); Veterans Expressway - Tampa, Florida (\$50,000,000) Cone's Field Operations Manager responsible for implementing project control functions, reviewing and developing project schedules, and developing and processing change orders and supplemental agreements. Responsible for presentations and negotiations of cost proposals with the owner, subcontractors, vendors and the dispute review boards.

## Professional Experience

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1992-1994 **Program Director, Excell, Inc.**

**Steel Hector & Davis / City of West Palm Beach, Florida (\$18,000,000)**

Excell's Manager responsible for providing on-site review of the General Contractor, Federal/MCO, project schedule, and the Architects, Digby Bridges & Marsh and Ramp Engineering, request for information, change orders, submittals, and change order proposal. In addition, responsible for preparing briefings and status to the city's attorney, Steel Hector & Davis and the City of West Palm Beach, Florida.

**Cogefar-Impresit USA, Inc., Miami, Florida (\$77,000,000)**

Excell's On-Site Manager for multiple projects, and member of the Dispute Management Team responsible for developing Request for Equitable Adjustment (REA) for the clients various projects. Specifically, provided initial review of project records and existing claims and provided Cogefar with an assessment and appropriate recommendations. Prepared a rebaseline schedule with Cogefar's personnel and subcontractors for the Metropolitan Detention Center, and presented a detailed briefing to the Federal Bureau of Prison in Washington D.C. Responsible for monthly schedule updates "projection to complete schedules" on Cogefar's Metropolitan Detention Center (\$50,000,000), Metromover Extension - Brickell Station (12,000,000), and School "P" (3,000,000) projects. Also responsible for managing the projection to complete schedule efforts on the BCC Library (7,000,000), and School "V" (\$5,000,000) projects.

Assisted in the development of REA plans for Cogefar's various projects; Metropolitan Detention Center, Metromover Extension - Brickell Station, BCC Library, School "P", and School "V." Also responsible for developing and processing Excell, Inc.'s monthly invoice.

**Cummings, Lawrence & Vezina / Recchi America, Inc., Miami, Florida (\$11,000,000)**

Manager of the Excell Team responsible for assisting Recchi in developing a Time - Impact analysis on the Metromover Extension - Omni Guideway. Specifically, reviewed Recchi's existing REA on the project and the project records to develop detailed fragnets and an impacted schedule. In addition, also developed detailed site plans to further depict the extent of the out of sequence progress and other impacts on the project. Also responsible for coordinating and statusing the attorney's and the client on the development of the REA.

## Professional Experience

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### **Excell, Inc. Marketing**

Responsible for developing briefings and work product graphics to market Excell Inc. Contacted General Contractors in Florida and coordinated meetings with clients to discuss Excell, Inc. and the contractor projects. Specifically, orchestrated meetings with Cogefar-Impresit USA, Inc., Recchi America, Inc., James A. Cummings, Beauchamp, Federal Construction Company, Tampa Steel, WW Gay Mechanical Contractors, and the Haskell Company.

1990-1992

### **Senior Scheduler, Excell, Inc.**

#### **Klug & Smith Company, Milwaukee, WI. (25,000,000)**

Member of the Dispute Management Team responsible for developing a Request for Equitable Adjustment (REA) to be submitted to the owner, Anheuser-Busch. Specifically, responsible for reconciling Job Cost and Payroll Man-hours in order to develop causation narratives and graphs to support acceleration, delays, and defective and deficient contract documents. Also responsible for analyzing the contract documents and the as-planned and as-built construction and engineering schedules to support contract entitlement position.

#### **USS/KOBE Steel Company, Lorain, OH (\$91,000,000)**

Part of the on site construction management team responsible for a \$91 million dollar turnkey design build contract to reline USS/KOBE's #3 Blast Furnace. Specific responsibilities associated with rebaselining the project schedule and monitoring project control procedures; schedule, cost, and contract administration. Met with area managers and subcontractors in order to rebaseline the project and develop an estimated time of performance to project completion.

Maintain and status the schedule on a bi-weekly basis to prevent delays and disruptions, and issued one-month look ahead schedules to subcontractors, and monthly schedule reports to the owner, USS/KOBE. Defended ICF Kaiser Engineers from subcontractor claims by analyzing subcontractors schedule data, project issues and events, and change orders. Results were presented to ICF Kaiser's management and utilized for subcontractor negotiations.

## Professional Experience

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**Granite Construction, 7th & Flower Metro Station, Los Angeles, CA. (\$52,000,000)**

Provided schedule and cost support for the development of a Request for an Equitable Adjustment (REA) to be submitted to the City of Los Angeles. Managed the development of an As-planned resource loaded schedule in order to derive a time-phased budget; man-hours and cost. Analyzed and utilized schedule, cost, and project record data to develop trending analysis graphs which identified specific time periods of impacts on the project.

**California Department of Correction (CDC), Sacramento, CA.**

Member of the Claim Defense Team responsible for analyzing contractor claims submitted to CDC. Researched and analyzed contractors schedule and project documentation to determine if the contractors' entitlement issues were valid and/or if the contractor was entitled a time extension to the contract performance period. Recommendations were presented to CDC and utilized for negotiation purposes.

**The Weitz Company, Inc., Ritz Carlton Hotel, Manalapan, FL. (\$26,000,000)**

Part of the Dispute Management Team responsible for the development of a Request for an Equitable Adjustment (REA) and the development of an overview briefing to be presented to the owner, Melvin Simon. Met on site with Weitz's executives and Project Manager to create an as-built schedule from project records, daily logs, inspection reports, memorandums, pictures, and correspondence. Prepared detail graphs and narratives to support the as-planned, impacted as-planned schedule, and as-built schedule analysis that depicted specific impacts and delays experienced on the project.

**Howard S. Wright Construction Company, Inc. , The Seattle Art Museum, Seattle, WA.**

Part of the Dispute Management Team responsible for the development of a Request for an Equitable Adjustment (REA) to be submitted to the City of Seattle. Specifically, combined multiple schedule updates to develop an accurate as-built schedule with an estimate to completion. Compared the as-planned schedule with the as-built schedule and prepared summary graphs and narratives by CSI division in order to depict impacts and delays experienced on the project.

## Professional Experience

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**SEBUS, The Harold Washington Library, Chicago, IL.**

Member of the Dispute Management Team responsible for developing a Request for an Equitable Adjustment (REA) to be submitted to the City of Chicago. Specifically, analyzed project records and monthly schedule updates to develop Impact & Delay Schedule fragnets to support entitlement for a time extension and to support constructive acceleration.

**Moran Construction Company, UCLA University, Los Angeles, CA.**

Member of Excell's Management Team responsible for analyzing the contractor project controls methods and procedures. Met with the contractors personal and analyzed project records; Cost, Schedule, and Contract documentation. Prepared a preliminary analysis of possible entitlement and potential risk associated with the development of a Request for an Equitable Adjustment (REA).

**Taylor Woodrow Construction Company, Anaheim Convention Center, Anaheim, CA.**

Part of the Dispute Management Team responsible for the development of a Request for an Equitable Adjustment (REA) to be presented to the owner, City of Anaheim. Performed an analysis of project records in order to develop As-Planned and As-Built Schedules. Analyzed and compared the schedule to develop summary schedule graphics to depict Impacts and Delays which occurred on the project.

## Professional Experience

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1989-1990

**Project Controls Engineer, Fluor Daniel, Inc.**

**FD Services, Charleston Air Force/Naval Base, Charleston, SC.**

Flour Daniel's representative to manage and coordinate the efforts of FD Services and Excell, Inc. in the development and analysis of actual cost incurred and an estimate to complete. Installed Fluor Daniel's computer cost system, and trained on site personnel.

**AMOCO, Charleston, SC.**

Cost Control Manager responsible for transferring schedule activity data from the clients scheduling software (Open Plan) to Fluor Daniel's Small Computer Cost System (SCCS). Trained on site personnel on SCCS in order to plan and monitor man-hours during a shut down.

**Pillsbury Plant, Wellston, OH.**

Cost Control Manager responsible for setting up Flour Daniel's cost control system and transferring existing cost data into the current system. Supported Fluor Daniel's Cost Engineer from Greenville, SC.

**Kemira (Titanium Dioxide Plant), Savannah, GA.**

Member of the project controls team responsible for analyzing actual cost incurred and the development of an estimate to completion. Monitored and maintained cost and man-hours on a daily basis, and prepared various graphs for Fluor Daniel management personnel in order to depict physical progress and total cost incurred on the project. Status project schedules and developed various punch lists.

**BASF (Asbestos Abatement), Ashville, NC.**

Member of the project controls team responsible for the initial development of the project schedule, and was responsible for assisting in updating and monitoring monthly progress.

**Flour Daniel Maintenance Sector, Greenville, SC.**

Co-author with Alan Waite of Flour Daniel's Training Manual for the use of Scheduling Software (Primavera's Finest Hour) on shut down projects. Specifically, the correlation between scheduling software and actual construction techniques and procedures.

**Scheduling Training Seminars, Flour Daniel.**

Presented schedule and project control seminars to Fluor Daniel Project Managers, Project Control Staff, and various clients. (State of Tennessee, Draden Nuclear Plant, Augusta Paper Mill). Training seminars specialized in the implementation, benefit, and technical understanding of Primavera Scheduling Software (P3).

## Professional Experience

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1981-1988

**Assistant Project Manager, Selzer Construction Company, Inc.**

**City of Iowa City, Precast Parking Garage, Iowa City, IA.**

Part of the project management team responsible for estimating, awarding subcontracts, and issuing purchase orders. Assisted with monitoring subcontractors, job cost, and overall project status, as well as assisting with concrete pours.

**Hoover Elementary School Addition/Remodeling, Iowa City, IA.**

Responsible for initial quantified estimate and setting up cost control accounts.

**University of Iowa, Iowa City, IA.**

Part of the project management team responsible for estimating, awarding subcontracts and issuing purchase orders. Assisted with monitoring subcontractors, job cost, and overall project status.

**Behlen Buildings, Iowa City, IA.**

Part of the design team responsible for the development of construction plans, details, and specifications. Specifically, assisted architect with details, sections, and revisions, as well as actual steel erection in the field.

**Foreman/Labor, Iowa City, IA.**

Performed and managed various construction tasks, which included concrete, masonry, steel erection, carpentry, painting and finish work.

## EDUCATION

University of Florida, School of Building Construction. (Graduated with High Honors)  
Iowa State University, Construction Engineering. (Undergraduate studies)

## CERTIFICATIONS/SPECIAL TRAINING/COMPUTER SOFTWARE

- Microsoft Excel-Complex financial, scientific calculations for internal use and presentation
- Microsoft Word-General and document automation
- Word Perfect-General and document automation
- Power Point
- Primavera, Sure Track, or Microsoft Schedule-Critical Path Method (CPM) schedules
- Contract management software system
- Other Software-generally capable of learning to use any software package
- Dispute Resolution Board Administration & Practice Workshop October 5, 2005
- Dispute Resolution Board Advanced Chaining Workshop October 5, 2005