



FLORIDA DEPARTMENT OF TRANSPORTATION

FDOT DESIGN-BUILD WORKSHOP



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**August 20 & 21, 2013
Orlando, FL**



What is an ATC?

- An alternative technical concept that provides an approach that is equal to or better than what is required by the Request for Proposal (RFP), as determined by the Department.
- Two ATC meetings are listed in the project schedule, but if you need more then call.
- Check the RFP for the rules on what will require an addendum for each individual RFP.
- Also note what can be changed by an ATC, but the Department “must see”.



Recent Changes to ATC Process

- Best Practices
- Confidential
- Consistent Predictable Repeatable



ATC's, Confidentiality, & Addendums

- An ATC is any proposed change to the RFP
 - must be **equal to or better than**
- All ATC's are confidential, but addendums will be required for the following
 - Variances
 - Exceptions
 - Addendum Required Items as listed in the RFP



ATC's, Confidentiality, & Addendums

- Addendums may also be issued if the Department discovers an error that requires correction
- If the Department denies an ATC we reserve the right to issue an addendum that closes the door for all teams



Changes to ATC Process

- 2 New Sections in the RFP
 - “Addendum Required” List
 - “Must See” List
 - Prior to submittal of formal ATC the DB Firm must first discuss the ATC with the Department in the ATC Meeting
- Consistent, Predictable & Repeatable is required on the project, not across the Department or even within the District for items in each list.
- These lists are driven by the needs of the project



ATC Meeting

- Purpose to allow an optional opportunity for DB Firms to present and discuss ATC's
 - Informal meeting
 - do not be afraid to ask questions
 - Open and honest communication
 - Vetting of ideas
 - information exchange
 - Minimize time and effort
- Goal to provide guidance for the DB Firm



FDOT Preparations for ATC Meeting

- Key players actively involved in the RFP development
 - Involve FHWA early even if the project is not a full federal oversight project
- Highly knowledgeable ‘Core Team’
 - Involved in all DB within the District and ensures consistency, predictability, & repeatability



ATC Meeting

- Get the Right People in the Room
 - Technical Review Committee
 - Core Team
 - Design & Construction PM
 - Owners Representative
 - FHWA
 - Specialty Area Experts
- Actively Engage in Open Discussion
 - Vet ALL ideas. Ask ALL questions.



What to Expect at an ATC Meeting

- Open Dialogue between FDOT and the DB Firm
- Parties present provide IMMEDIATE feedback
- DB Firm leaves knowing
 - The Department thinks the ATC has merit and should be formally submitted
 - The Department is not convinced the ATC is equal to or better than, but is willing to consider
 - The Department thinks the ATC is an idea that should not be moved forward



Ensuring Confidentiality of ATC's

- Before the meeting remind all those in attendance of the strict confidentiality of all information
- Return all handouts back to DB Firm except one copy to remain in the secure procurement file
- Limit the number of individuals who participate in the final decision making involving ATC's



Response to Formally Submitted ATC

1. Additional information is required
2. ATC is denied
 - Include engineering reasons for denial
 - DB Firm might want to resubmit
 - Denial could be a function of timing & CSI might be a better choice
3. Conditional approval
 - If a revision to NEPA is required the risk for the time and ultimate approval is the responsibility of DB Firm
4. Accepted



ATC's, Confidentiality, & Addendums

- All ATC's are confidential, but addendums will be required for the following
 - Variation
 - Exception
 - “Addendum Required” Items as listed in the RFP
- Prior to issuing the addendum, DB Firm will be given the option to withdraw the ATC.
- ATC submittals will need to be allowed for incorporation of these addendums by other DB Firms. This may effect schedule.



Technical Proposals & ATC's

- It is the DB Firms option to include any ATC's to which acceptance has been received.
- Concepts included in the technical proposal that should have been approved through the ATC process will not be permitted.





STEP UP

This Exit



**There is Always a
Better Way**

Bold Innovative Inspirational

Questions



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